

# 4<sup>th</sup> Fiscal Results & Progress of Mid-term Management Plan

June 2018

MIRAI Corporation

Security Code:3476 Mitsui Bussan & IDERA Partners Co., Ltd. http://3476.jp/en

# Table of Contents

1. Financial Summary & Forecasts 2. Tenant Diversification/Occupancy Rate/Leasing/Rent Revision 3. Historical Investment Unit Prices  Section 2. 4 <sup>th</sup> Fiscal Period Highlights 1. Strategic Portfolio Management  • • • •	• P2
3. Historical Investment Unit Prices  Section 2. 4 <sup>th</sup> Fiscal Period Highlights  • • • •	• P3
3. Historical Investment Unit Prices  Section 2. 4 <sup>th</sup> Fiscal Period Highlights  • • • •	· P6
	• P10
1 Strategic Portfolio Management	• P12
1. Strategic Fortiono Management	• P13
2. Measures to Stabilize Cashflow · · · ·	• P15
3. Initiatives for Growth Asset: Mi-Nara	• P17
4. Achievement of Internal Growth (Leasing/Value up)	• P19
5. Pipelines/Deal Sourcing · · · ·	• P20
6. Financial Activities • • • • •	• P21
7. ESG Initiatives/IR Activities • • • • •	• P23
8. Progress of Mid-term Management Plan/Executive Summary	• P25
Appendix 1. Basic Information · · · ·	• P27
Appendix 2. Information of Real Estate Market	• P37
Appendix 3. Financials in Detail	• P40
Appendix 4. Portfolio in Detail • • • • •	• P48

# Section 1. 4<sup>th</sup> Fiscal Period Financial Summary & Forecasts



# Financial Results (4<sup>th</sup> Fiscal Period ended April 2018)

		Results (A) (3 <sup>rd</sup> FP)	Results (B) (4 <sup>th</sup> FP)	Changes (B) - (A)
Operating revenue	(million yen)	3,375	3,958	582
Lease business revenue	(million yen)	2,677	2,993	315
Office	(million yen)	1,801	1,930	129
Retail	(million yen)	556	711	154
Hotel	(million yen)	319	351	31
Other lease business revenue	(million yen)	697	829	131
Gain on sales of real estate	(million yen)	_	134	134
Operating expenses	(million yen)	980	1,216	236
NOI	(million yen)	2,395	2,606	211
Depreciation	(million yen)	362	412	49
General Administrative expenses	(million yen)	370	421	50
Non-operating expenses	(million yen)	146	209	63
Net Profit	(million yen)	1,520	1,706	185
DPU	(yen)	5,175	5,807	632
Capital expenditure	(million yen)	157	1,244	1,087
NCF	(million yen)	2,237	1,362	(875)
FFO per unit	(yen)	6,408	7,211	803
Payout ratio	%	80.8	80.5	(0.3)
Number of Properties		17	21	4
Occupancy rate as of the end of fiscal period	%	99.4	100.0	0.6
Appraisal value	(million yen)	120,442	113,426	(7,016)
Unrealized gain margin	%	2.9	2.0	(0.9)
Outstanding interest-bearing debts	(million yen)	64,000	57,500	(6,500)
LTV(Note 2)	%	52.0	49.1	(2.9)
Total number of outstanding investment units	(unit)	293,750	293,750	_
BPS (Note 3)	(yen)	176,654	176,654	-
NAV per unit <sup>(Note 3)</sup> Note 1: Monetary amounts are rounded down to mi	(yen)	188,345	184,079	(4,266)

Major Topics
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#### ■ Summary

• DPU +632 yen (increased for 3 consecutive FP)

• Net profit +185 million yen (increased for 3 consecutive FP)

#### ■ Office

Full period contribution (Tokyo Front Terrace)
 Partial disposition (Shinagawa)
 +220 million yen
 (109) million yen

• New acquisition (Nippo Hommachi) +14 million yen

#### ■ Retail

• Mi-Nara (Lease business revenue) +157 million yen

#### ■ Hotel

• New acquisition (Ise/Kitakami/Nagano) +33 million yen

#### ■ Gain on sales

• Shinagawa Seaside Parktower (partial disposition) +134 million yen

#### ■ Capital expenditure

Mi-Nara (additional investment)

844 million yen

	Results (A) (3 <sup>rd</sup> FP)	Results (B) (4 <sup>th</sup> FP)	Changes (B) – (A)
Operating expenses	980	1,216	236
Outsourcing services	205	227	21
Utilities expenses	362	346	(15)
Taxes and dues	248	267	18
Repair expenses	36	107	70
Other	126	267	140

Note 1: Monetary amounts are rounded down to millions or thousands of yen. Percentage figures are rounded off to the nearest tenth. Hereinafter, the definition is the same in this material.

Note 2: LTV=Outstanding interest-bearing debt/Total assets. Hereinafter, the definition is the same in this material.

Note 3: BPS = Unitholders' capital/Total number of outstanding investment units. NAV = Unitholders' capital + Unrealized gain. Hereinafter, the definition is the same in this material.

# Financial Forecasts (5<sup>th</sup> / 6<sup>th</sup> FP)

		4 <sup>th</sup> FP Results (A)	5 <sup>th</sup> FP Forecasts <sup>(Note)</sup> (B)	Changes (B) - (A)	6 <sup>th</sup> FP Forecasts <sup>(Note)</sup> (C)	Changes (C) - (B)
Operating revenue	(million yen)	3,958	4,269	311	4,266	(3)
Lease business revenue	(million yen)	2,993	3,513	519	3,538	25
Office	(million yen)	1,930	1,988	58	2,062	74
Retail	(million yen)	711	1,026	315	967	(59)
Hotel	(million yen)	351	497	145	508	10
Other lease business revenue	(million yen)	829	756	(72)	728	(28)
Gain on sales of real estate	(million yen)	134	-	(134)	-	_
Operating expenses	(million yen)	1,216	1,341	125	1,279	(61)
NOI	(million yen)	2,606	2,928	321	2,986	58
Depreciation	(million yen)	412	451	39	463	11
General administrative expenses	(million yen)	421	394	(26)	418	23
Non-operating income	(million yen)	0	55	54	-	(55)
Non-operating expenses	(million yen)	209	236	26	204	(31)
Net Profit	(million yen)	1,706	1,899	193	1,899	(0)
DPU	(yen)	5,807	5,600	(207)	5,600	_
Capital expenditure	(million yen)	1,244	313	(930)	278	(35)
NCF	(million yen)	1,362	2,614	1,252	2,708	94
FFO per unit	(yen)	7,211	6,930	(281)	6,965	35
Payout ratio	%	80.5	80.8	0.3	80.4	(0.4)
Number of Properties		21	23	2	23	
Occupancy rate as of the end of fiscal period	%	100.0	98.7	(1.2)	98.7	_
Appraisal value	(million yen)	57,500	62,500	5,000	62,500	-
Unrealized gain margin	%	49.1	48.1	(1.0)	48.1	
Total number of outstanding investment units	(unit)	293,750	339,210	45,460	339,210	

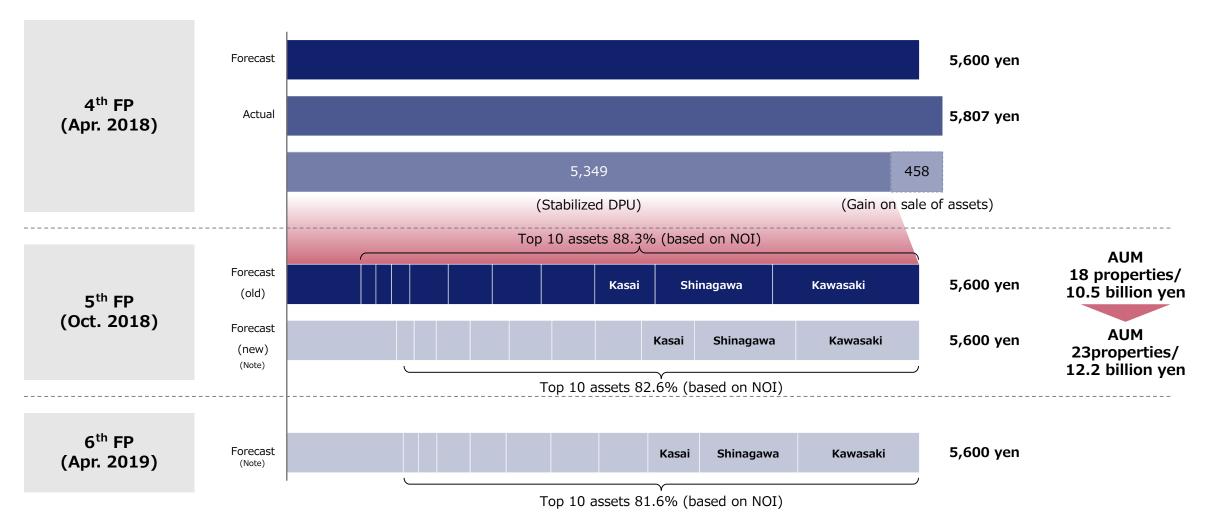
Major Topics						
■ 5 <sup>th</sup> FP (O	ct. 201	8)				
<ul> <li>Partial disp</li> </ul>	od contrib position (S	oution(Nippo		+275 million yen ) (239) million yen 23 million yen		
Retail • Start of co	ntribution	(Mi-Nara)		+310 million yen		
Hotel • New acqui • Full period	+81 million yen no) +62 million yen					
Other • Insurance	e income	e (Kawasak	i)	+55 million yen		
■ 6 <sup>th</sup> FP (A Full period control Replacement	ontributio	n (Nagoya/U		+56 million yen (57) million yen		
■ 7 <sup>th</sup> FP (O Expensing of acquired in 2	fproperty	•	ts	+35 million yen		
	4 <sup>th</sup> FP	5th FP		6 <sup>th</sup> FP		

	4 <sup>th</sup> FP Results	5 <sup>th</sup> FP Forecasts	Changes	6 <sup>th</sup> FP Forecasts	Changes
Operating expenses	1,216	1,341	125	1,279	(61)
Outsourcing services	227	324	97	324	(0)
Utilities expenses	346	394	48	376	(18)
Taxes and dues	267	322	55	316	(5)
Repair expenses	107	87	(20)	69	(18)
Other	267	212	(55)	192	(19)

Note: This forecast is calculated based on certain assumptions as of June 13, 2018 and subject to change due to conditions such as change in rent income thorough tenant turnovers, acquisition and disposition of assets, and additional unit issuance. The forecast should not be construed as guarantee of DPU.

## Improved stabilized DPU

### Stabilized DPU of 5,600 yen expected; Improved stability through risk diversification from portfolio expansion

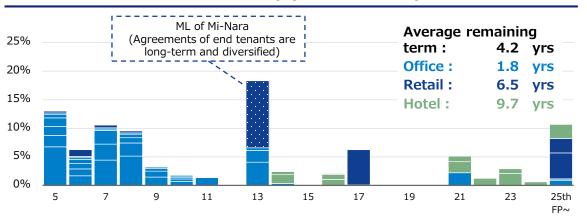


Note: This forecast is calculated based on certain assumptions as of June 13, 2018 and subject to change due to conditions such as change in rent income thorough tenant turnovers, acquisition and disposition of assets, and additional unit issuance. The forecast should not be construed as guarantee of DPU.

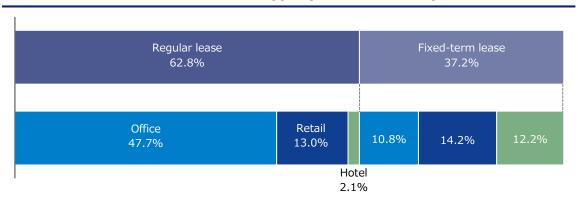
# Tenant Diversification (as of April 30, 2018 (Note 1))

# Improved tenant diversification through portfolio expansion while continuously renewing 2-year regular lease contracts for large-scale office buildings

### **Diversification of Lease Maturity (based on rent)**

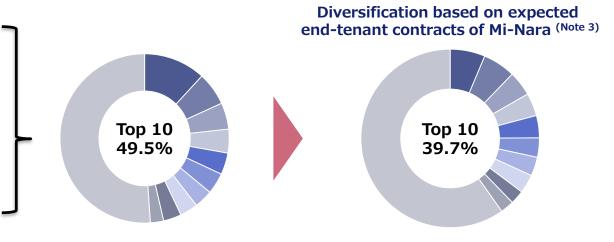


### Breakdown of lease contracts type (based on rent)



#### Top 10 tenants (based on rent)

	Company name	Property	Ratio
1.	GK Nara Heijo Plaza (Note 2)	Mi-Nara	11.7%
2.	AEON Retail	AEON Kasai/Shinagawa Seaside Parktower	-
3.	NTT Comware	Shinagawa Seaside Parktower	-
4.	PRADA Japan	MIUMIU Kobe	4.5%
5.	Super Hotel	4 Super Hotels (Sendai, Osaka, Saitama and Kyoto)	4.1%
6.	Chubu Telecom	MI Terrace Nagoya-Fushimi	-
7.	Greens	Ise City Hotel Annex 3 Comfort Hotels (Shin-Yamaguchi, Kitakami, Nagano)	-
8.	(Not disclosed)	Kawasaki Tech Center	3.4%
9.	Biglobe	Shinagawa Seaside Parktower	-
10.	DCM Daiki	Daiki Izumi-Chuo	-
		Total	49.5%



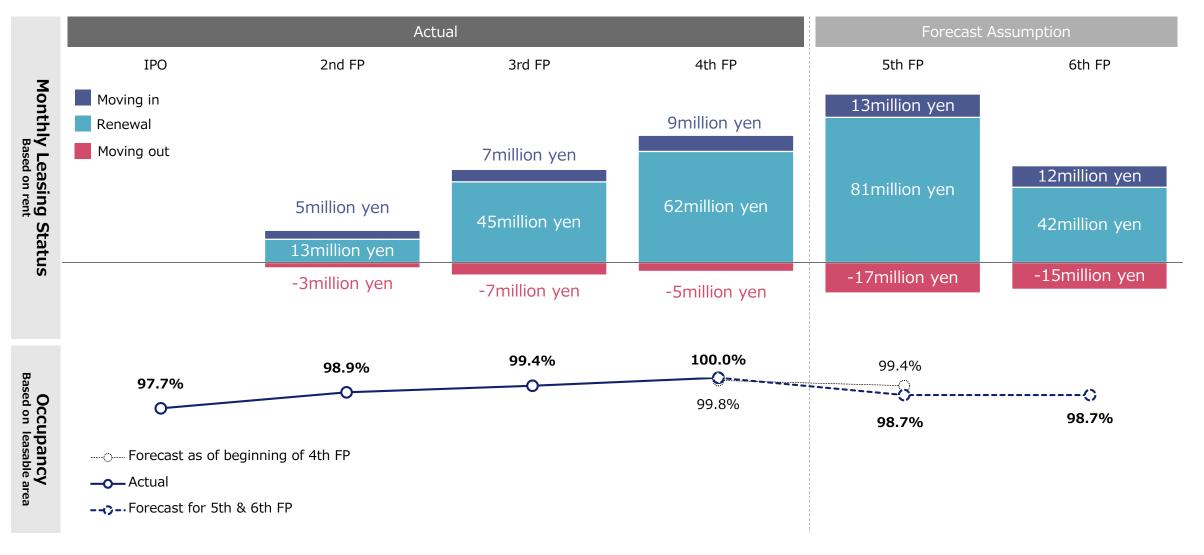
Note 1: Including figures for "MI Terrace Nagoya-Fushimi" and "Hotel Wing International Select Ueno/Okachimachi".

Note 2: It is the master lessee (pass-through type) of Mi-Nara and it enters into lease contracts with a large number of end tenants. The ratio above is based on the minimum guaranteed rent agreed between GK Nara Heijo Plaza, MIRAI and Yamaki Co., Ltd.

Note 3: Calculated based on the lease contracts in force as of end of May 2018 (including those contracts to be concluded through the exercise of lease option by GK Nara Heijo Plaza based on the lease option agreement in place as of the date).

# Leasing & Occupancy Track Record

### Achieved 100% occupancy at the end of 4th FP through successful leasing; Expecting some office vacancy from 5th FP



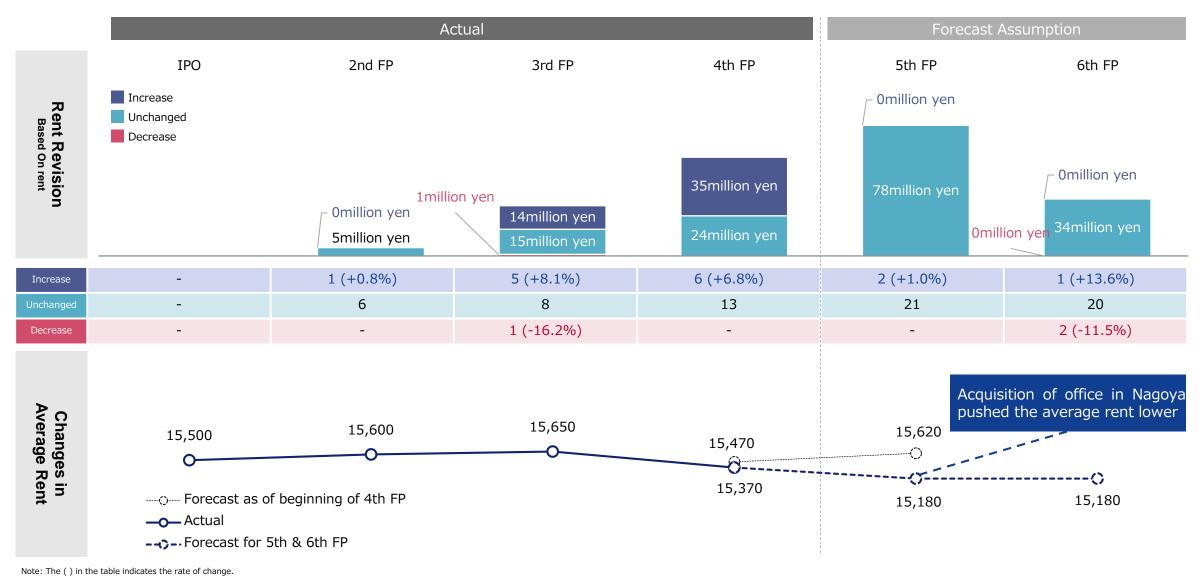
## Leasing & Occupancy Track Record (Large-Scale Office Buildings/By Property)

Expect multiple tenant departures in Kawasaki Tech Center; Prospective tenants identified ~ aiming to increase average rent



# Rent Renewal Summary (Office Buildings)

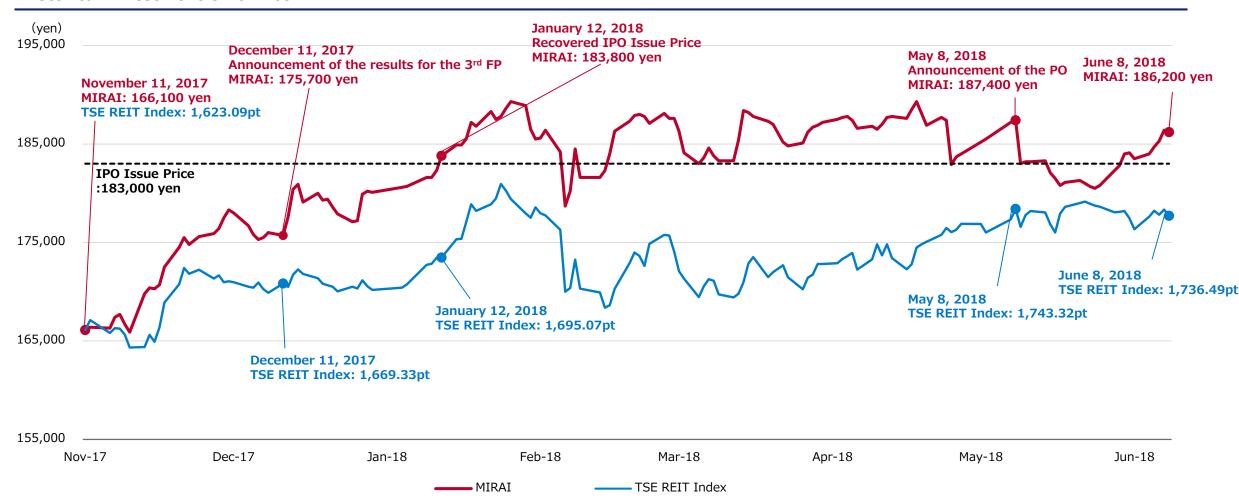
### Number of upward revisions and rent growth rate improved on the back of tight supply and demand balance in office



## Historical Investment Unit Price

Recovered IPO issue price in early 2018 on the back of active management measures; Unit price remains solid after the PO in May 2018

#### **Historical Investment Unit Price**



# Section 2. 4<sup>th</sup> Fiscal Period Highlights



## Strategic Portfolio Management (1/2)

Achieved asset replacement and portfolio expansion supported by the two main sponsors Took highly strategic measures including acquisition of assets through PO and acquisition of growth asset

### **Viewpoints of Property Acquisition**

Asset Type: Balance → Well balanced acquisition of large-scale office, mid-sized office, retail property and hotel

Quality : Maintain - Continue to acquire highly valued asset mainly in three major metropolitan areas and maintain similar age profile as the existing portfolio

Profitability: Improve→ Acquire assets with higher NOI yield after depreciation compared to the existing portfolio despite competitive acquisition environment

122.2 billion yen Acquisition 33.1 billion yen Disposition (Note) 100.7 billion yen billion yen Shinagawa Seaside Tokyo Mi-Nara Hotels Bulk Project MI Terrace Hotel Wing Nippo Hommachi MIUMIU Kobe parktower Nagoya-Fushimi International Select Front Terrace (Ise, Kitakami, Nagano) Buildina (Building) (36.6% Ueno/Okachimachi (50.2% quasi-coauasi-coownership) ownership) Replacement of Assets Acquisition of Growth Asset 1st Public Offering

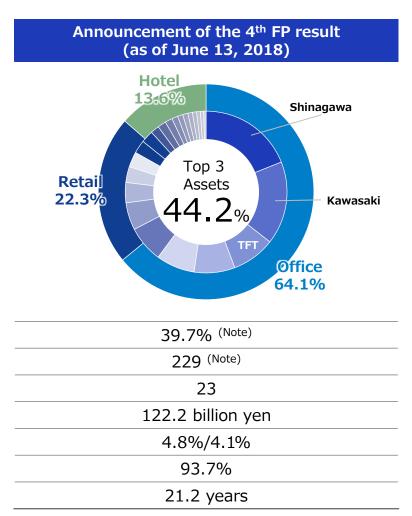
IPO (as of April 30, 2017) as of June 13, 2018

Note: Acquisition price is the purchase and sales value of acquired asset stated in the sale and purchase agreement or beneficial interest sale and purchase agreement except for "Mi-Nara". Although the acquisition price of "Mi-Nara" on its sales and purchase agreement is 4,100 million yen, the total investment amount is 4,944 million yen including the additional investment made following the acquisition for the renewal of the property. Acquisition price for "Mi-Nara" is defined as 4,944 million yen including additional investment into the asset. Hereinafter, the definition is the same in this material.

# Strategic Portfolio Management (2/2)

Risk diversification further improved through asset replacement and continuous external growth Enhancing profitability while maintaining the quality of the portfolio





# Measures to Stabilize Cashflow (1/2)

Rent reduction request was received at a retail asset

Decided to replace the tenant after conducting leasing activity while concurrently negotiating with the existing tenant

**Background for decision making for tenant replacement** 

#### **Rent reduction request**

- Rent reduction request for the amount equal to the store's operating loss received
- Profitability suffered due to opening of a competing store
- Potential risk of further rent reduction request

#### **Existing contract**

- Long term fixed lease contract (fixed rent)
- Non-cancellable period has passed
- Contract can be terminated with certain notice period/cancellation fee

#### **Valuation upon acquisition**

- Located near station, good size, fair rent level, newer building age
- Strong desire by the existing tenant to continue tenancy
- Tenant assumes minimum impact from opening of competing store

### Maintain contract with existing tenant

**Declining business performance/ competition** 

Continued downward pressure on rent



#### Potential contract with new tenant

Highly competitive/less competition

Better appeal and attractiveness to local residents

Lengthen contract period/stability

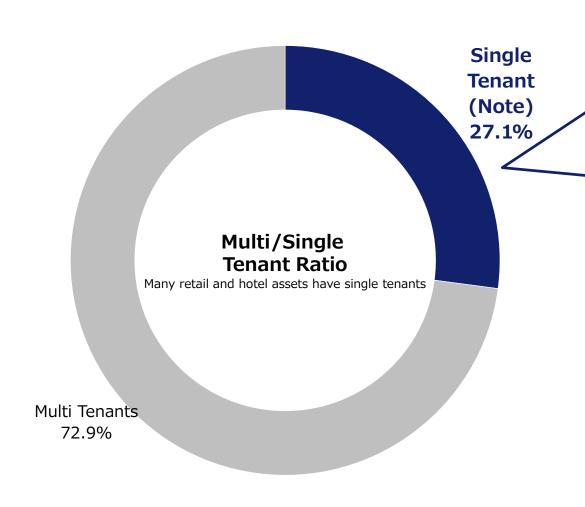
Reduce impact to rent volatility

Made decision to switch to new tenant to stabilize the future cashflow

## Measures to Stabilize Cashflow (2/2)

Aim to stabilize cashflow by adding certain restrictions on rent revisions and cancellations before maturity for single tenant assets.

Conduct regular interview regarding operational status of each tenant



Rent Revision
26.2%

Renewed at same rent
15.3%

Pay full rent for reminder

No rent revision allowed 58.5%

of contract period 7.1%

Rent Revision

22.6%

Cancellation before maturity

No cancellation allowed

75% of contracts were renewed at the same rent or have no revision clause in place.

Deter cancellation with non-cancellation clause and cancellation fee.

#### Outlook of each tenant

Α	Agreed to discuss initiatives with lease maturity in sight. Strong intention to continue tenancy.
В	Newly opened last summer. Current operational status is solid.
С	Renewed contract in 2016. Occupancy and ADR is on slight increasing trend. Stable demand.
D	Stable occupancy with improved RevPAR. Business demand is solid while expecting increased tourist demand from inbound tourist.
Е	Intend to continue operation in all locations. Renewal project in some properties completed. Business demand is stable.
G	Stable occupancy with improved RevPAR. Approx. 30 companies operate in nearby industrial park. Corporate contract increased.
Н	High occupancy achieved through renewal project. Intend to continue operation with certain renewal of facility as precondition.
I	Demand is stable. Intend to continue operation with certain renewal of facility as precondition. Both Business and tourist demand is stable.
J	Mainly business travel demand from nearby industrial area. Despite competitor taking low price strategy, occupancy remains in line with the historical level.

Note 1: A property is considered to be a single tenant property if the largest tenant occupies more than 90%. Note 2: Calculated based on rent as of end of April 2018 for assets undermanagement (23 property) as of June 13, 2018.

# Initiatives for Growth Asset: Mi-Nara (1/2)

Smooth start of operation on renewal opening. Aim for higher sales post full opening with introduction of large tenant with strong ability to attract traffic and strengthening support for tourists

#### On track

- Renewal open on April 24, 2018 as scheduled.
- Strong start; opening day attracted approx. 30,000 visitors.
- Governor of Nara prefecture and mayor of Nara city attended the opening ceremony.
- Contribute to rejuvenation of the community through creation of new employment as a facility to support local residents.













#### **Needs catch-up**

■ May 31,2018: Shimamura (Birthday) and the beer garden opened







■ July 2018: Tour bus parking to be provided (planned)





By providing tour bus parking, aim to capture large tourist demand such as school trips. Picture: free shuttle bus operating between nearby train station and Mi-Nara.

■ Late July 2018: Opening of Round One Stadium planned. One of the largest amusement facility in western Japan

Bowling Karaoke Amusement Darts Rodeo machine Table tennis Billiards

Segway
Automatic tennis
Shooting
Inline skating
Relaxation
Tennis courts
Basketball courts

Putter Golf Futsal Batting Badminton Archery Balanced scooter<sup>(Note)</sup>



## Initiatives for Growth Asset: Mi-Nara (2/2)

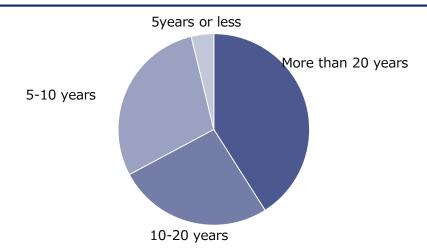
Tenant formation is mostly finalized except for some zones

Aim to achieve upside through boosting tourist demand while becoming part of the local community

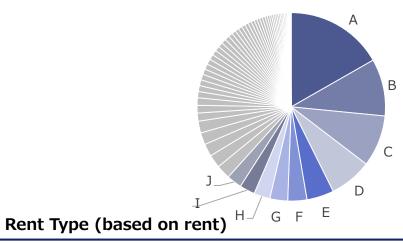
**Tenant Category (based on rent)** 

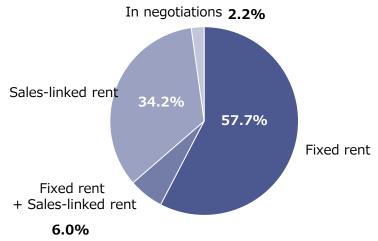
In negotiations
Service
Restaurant
Lifestyle
Fashion
Amusement

Lease Term (based on leasable area)



**Tenant Diversification (base on rent)** 





# Achievement of Internal Growth (Leasing/Value Up)

# Steady reduction of vacancy and successful leasing concluded Value-add investments to improve tenant satisfaction and cost cutting measures introduced

#### **Tokyo Front Terrace**

- Issues
  - Reduction of vacancy (3.4%) following value-add investments
- Results
  - Concluded new and expansion contract at high end of market rent as value-add works were highly valued by existing tenants and the market



96.6%

(As of October 31, 2017)

100.0%

(April 2018~)

#### Kawasaki Tech Center

- Issues
  - Strong request from tenants regarding lack of lunch venues near the office
  - Invited convenience store in a corner of large lobby area
- Results
  - Improved satisfaction of tenants and realized profit generation from common area









#### Hillcoat Higashi-Shinjuku

- Issues
  - Vacancy occurred following cancellation by tenant before the maturity of contract
- Results
  - Successfully identified succeeding tenant without down time as we quickly sensed demand of a small tenant to utilize the entire floor themselves.



100.0%

(As of October 31, 2017)
2 Tenants



100.0%

(June 2018~)
6 Tenants

#### **Electricity cost reduction (Switch to PPS)**

- Results
  - Switched to power producer and supplier (PPS) with cost competitiveness for properties with high electricity usage
  - Some properties receive supply of electricity through Mitsui & Co., group
  - Expect cost reduction from lower electricity cost









# Pipeline / Deal Sourcing

### Continue selective investment into superior assets focusing on office and hotels

### **Deal Sourcing Conditions**

	Investment Strategy	Tokyo Area	Others	Pipeline (Note)
Office	<ul> <li>Bullish market continues. Difficult to acquire large-scale office property in central Tokyo.</li> <li>Continue to focus on mid-sized offices with limited supply</li> </ul>	Number of Projects: 149 Value per Property: 0.5-30 (billion yen) Yield: 3% to 4%	Number of Projects: 64  Value per Property: 0.7-22.5  (billion yen)  Yield: 4% to low 5%	
Retail	<ul> <li>Aside from highly rare urban retail assets, basic policy is to make no further acquisition of retail assets for foreseeable future</li> <li>Focus on management of existing assets to achieve internal growth</li> </ul>	Number of Projects: 64 Value per Property: 1.2-70 (billion yen) Yield: 3% to mid 5%	Number of Projects: 65  Value per Property: 0.5-16  (billion yen)  Yield: 4% to 7%	Shinjuku Eastside Square (5% Equity)
Hotel	<ul> <li>Instead of retail assets, intend to slightly increase hotel investment while balancing against office assets</li> <li>Continue to invest in budget hotels both in urban and regional cities.</li> </ul>	Number of Projects: 40 Value per Property: 0.5-15  (billion yen) Yield: mid 3% to low 4%	Number of Projects: 133  Value per Property: 0.5-25  (billion yen)  Yield: 4% to 6%	Mid-sized Office in Metropolitan Area
Others	<ul> <li>Aim to include new asset class such as data centers in addition to acquisition from pipeline</li> <li>Limited inclusion of growth asset while keeping in mind the portfolio weight</li> </ul>	Number of Projects: 263 Value per Property: 0.5-62 (billion yen) Yield: 3% to 5%	Number of Projects: 223  Value per Property: 0.5-23  (billion yen)  Yield: mid 4% to 8%	Rokko Island DC

# Financial Activities (1/2)

Recovered IPO price of 183,000 yen in early 2018 and conducted first PO since IPO to confirm the investor demand New loans executed at competitive terms and made resolution on issuance of investment corporation bond

### **Equity**

### **Public offering**

Type of allotment	Domestic
Number of investment to be offered	45,460 units (including third-party allotment)
Issue price	176,962 yen (Closing price on the pricing date: 181,500 yen)
Paid-in amount	170,791 yen per unit
Total paid-in amount	7.7 billion yen
Determined date	May 8, 2018
Pricing date	May 16, 2018
Settlement date (Public offering)	May 24, 2018

### **Historical investment unit price (after November 2017)**



#### Debt

#### **Loan (long-term loans since November 2017)**

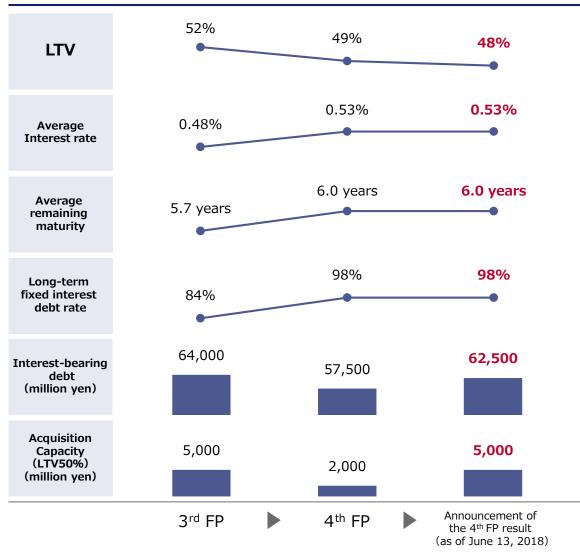
Debt providers	Amount (billion yen)	Interest rate	Term (years)	Description
SMBC	2.0	0.53%	7	
Mizuho BK	1.5	0.56%	7	
MIZUIO DK	1.0	0.48%	6	Unsecured
MUFG BK	1.5	0.31%	3	and Non- guaranteed
Shinsei	1.0	0.57%	8	
Resona	5.0	0.57%	8	
Total/Average	7.5	0.49%	6.2	

### **Investment Corporation Bonds (Comprehensive Resolution on Issuance)**

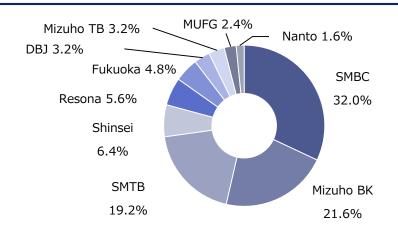
Total amount to be issued	3.0 billion yen (the issuance may be split into several times within the amount)	
Interest rate	Up to 1.0%/year	
Issuable term	Up to 10 years	
Issuable period	July 1, 2018 to September 30, 2018	

## Financial Activities (2/2)

### **Financial Highlights**



#### Lenders (as of June 13, 2018)



### Debt Maturity Ladder (as of June 13, 2018)



## ESG (Environmental, Social and Governance) Initiatives

### Strengthening ESG initiative for the future of the world

#### "E"nvironment

#### Measures to reduce environmental burden<sup>(Note)</sup>

Name	Electric power	Gas	CO <sub>2</sub>
AEON Kasai (Introduced LED lighting in Car Park)	(49,714)kWh/year	_	(24.4)ton CO <sub>2</sub> /year
Shibuya World East Building (replaced AC)	(89,205)kWh/year	_	(44.0)ton CO <sub>2</sub> /year
Hotel Sunroute Niigata (renewed hot and cold water generator)	(49,714)kWh/year	(5,000)㎡ /year	(126.2)ton CO <sub>2</sub> /year
	1)	Note) Based on estir	mates by Energy Save Co.,

#### Acquisition of LEED certification (MIUMIU Kobe)





- LEED certification:
  Rating system devised by the United States Green
  Building Council (USGBC) to evaluate the
  environmental performance of buildings and sites in
  terms of energy efficiency and ecofriendly design.
- Acquired a building with LEED Silver certification.

# "G"overnance

#### "S"ocial

#### Mi-Nara - Investment in revitalization project of community based retail





- Maintained grocery and apparel sales floors which have strong demand from local residents while contributing to rejuvenation of the community through creation of new employment.
- March and April effective job opening to application ratio in Nara prefecture recorded highest since 1998.
- Started distributing discount tickets to "Nara Saito", an indoor theme park, for unitholders at renewal opening.

#### Flow of Decision-Making for Acquisitions of Assets



#### **MIRAI**

### Board of directors with one executive director and two supervisory directors

- Majority of voting rights are held by supervisory directors who are independent experts with no conflict of interest with the asset manager.
- Any transaction with interested party under the Investment Trust Act requires prior approval of the board of directors.

#### Asset Manager

### First "Equal Partnership" as asset manager of a listed REIT.

- Deliberation based on the asset manager's internal stakeholder transaction rule is required for transaction with interested party of the sponsors, etc.
- Strengthen governance against conflict of interest through check-and-balance of equal partnership

## IR Activities and Schedule

### New initiatives with video, comic, VR aiming to provide easy to understand and approachable contents

#### YouTube

3<sup>rd</sup> FP Results



### IR Event for individual investors

J-REIT Fan 2018



### VR introducing asset under management

#### Kawasaki Tech Center

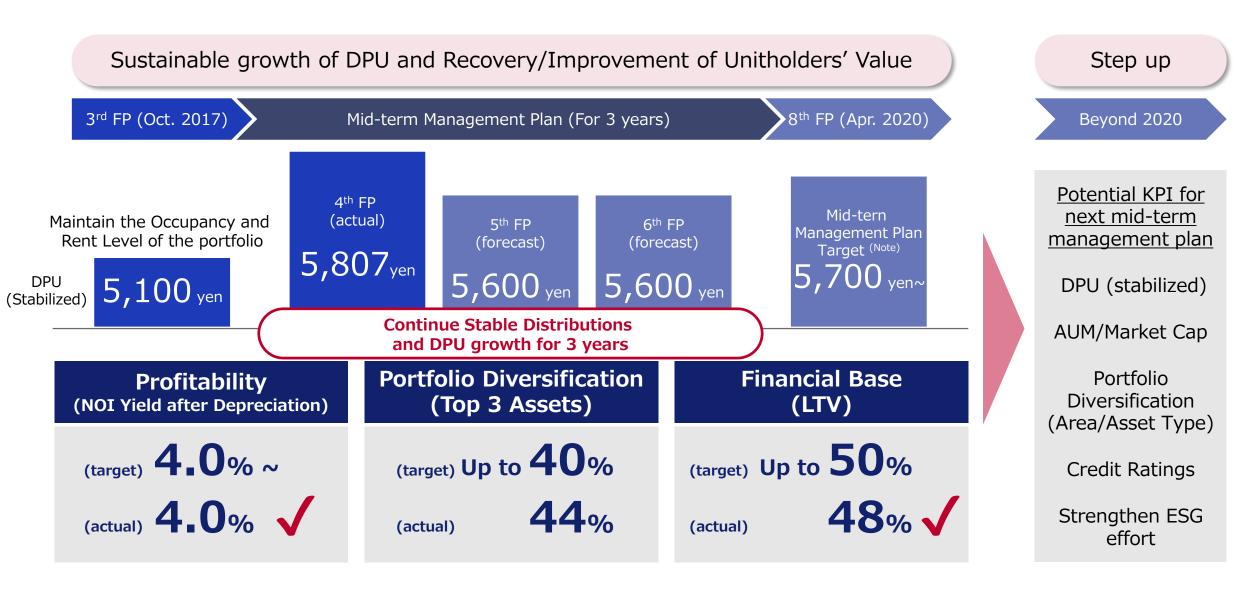


	Future Schedule
June	■ Announcement of 4 <sup>th</sup> FP results
July	<ul> <li>TSE REIT Index free float weight review</li> <li>Daiwa J-REIT Festival 2018</li> <li>IR presentation for individual investors (Osaka)</li> <li>IR Overseas (Asia)</li> </ul>
August	<ul> <li>Nomura High-yield J-Reit Index rebalance</li> <li>IR presentation for individual investors (Tokyo)</li> <li>Mi-Nara full opening (the second reopening)</li> </ul>
September	<ul><li>J-REIT Fair 2018</li><li>Mizuho Investment Conference</li></ul>
October	■ SMBC Nikko J-REIT Fair 2018 ■ End of 5 <sup>th</sup> FP

### **Financial Summary Comic**



## Progress of Mid-term Management Plan "Repower 2020"



## **Executive Summary**

Acquisition/Disposition

Further diversification of risk through asset acquisition and replacement

Acquisition 33 billion yen



Disposition 12 billion yen

AUM 122.2 billion yen

Top 3 assets lowered to 44%

### Portfolio Management

Continue active portfolio management while maintaining high occupancy

Occupancy maintained above

**99**%

Office Average

15,370 yen

Mi-Nara Reopen

Tenant requesting rent reduction

### To be Replaced

#### **Finance**

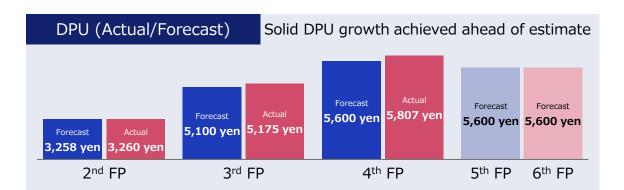
Solidified financial standing through PO and credit rating

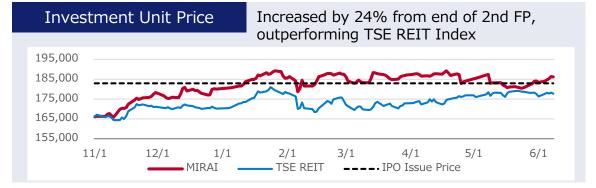
Equity Finance billion yen

Debt Capacity **5** billion yen

Average

Average Remaining 6 0 yrs JCR A+ (stable)





Mid-term Management Plan

Targets likely to be achieved ahead of original plan of 2020 achievement

**DPU Target** 5,700 yen~

**5,600** yen

**Top 3 Assets** Up to 40%

44%

**Profitability** 4.0%~

4.0%

LTV Up to 50%

48%

# Appendix 1. Basic Information



## Features of MIRAI

### Portfolio Strategy

- The portfolio consists mainly of large-scale offices with middle-class rents, which feature stable supply and demand.
- For retail properties and hotels, emphasis is placed on stability through long-term fixed contracts.
- Pursues upside scenario through the inclusion of Growth Asset







Average interest

Rate (Note)

### Financial Strategy

- Strong bank formation centering on the Mitsui Group
- Ranked among the highest of all JREITs in terms of conditions for the debt procurement
- A+ (stable) from Japan Credit Rating Agency, Ltd. and A (stable) from Rating and Investment Information, Inc.

Average remaining Maturity (Note)

6.0 years

0.53%

 $\begin{array}{c} \text{Credit rating} \\ \text{JCR A+ (stable)/ R&I A (stable)} \end{array}$ 

Mid-term Management Plan Repower2020

- Formulated Mid-term Management Plan with targets to be achieved by April 2020
- Pursue improvement of profitability and risk diversification in order to return to growth path
- DPU target of 5,700 yen or more through continuous DPU growth

5<sup>th</sup> /6<sup>th</sup> FP Forecast DPU

5,600 yen



DPU Target

5,700 yen

# Double Sponsorship

- Double sponsorship by Mitsui & Co. Asset Management Holdings LTD. and IDERA Capital Management Ltd.
- The sponsors proactively support deal sourcing, fundraising and leasing activities.
- Starting co-ownership of properties with Mitsui & Co., Private REIT Inc. in February 2018





## Portfolio Strategy

### Portfolio primarily consisting of Core Assets in Tokyo area that can generate stable cash flow.

#### **Core Assets**

Core Asset utilizing the strengths of the sponsors in the real estate business

#### Office







Retail









Hotel

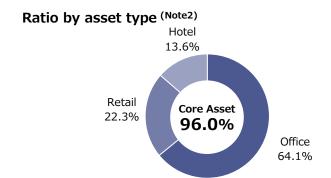


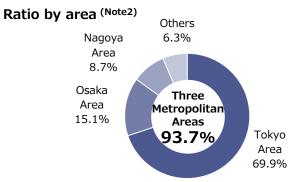






Focus on the three major metropolitan areas of Japan (Note 1) (Investment ratio: 70% or more)





#### **Growth Assets**

Limited Inclusion of Growth Assets utilizing the competitive edge of the sponsors

#### **Core Plus**

Assets targeting profitability improvement through upside achieved by leasing, renovation or conversion



Mi-Nara Acquisition price

4,944 million yen

Appraisal NOI yield 9.0%

#### **New Type**

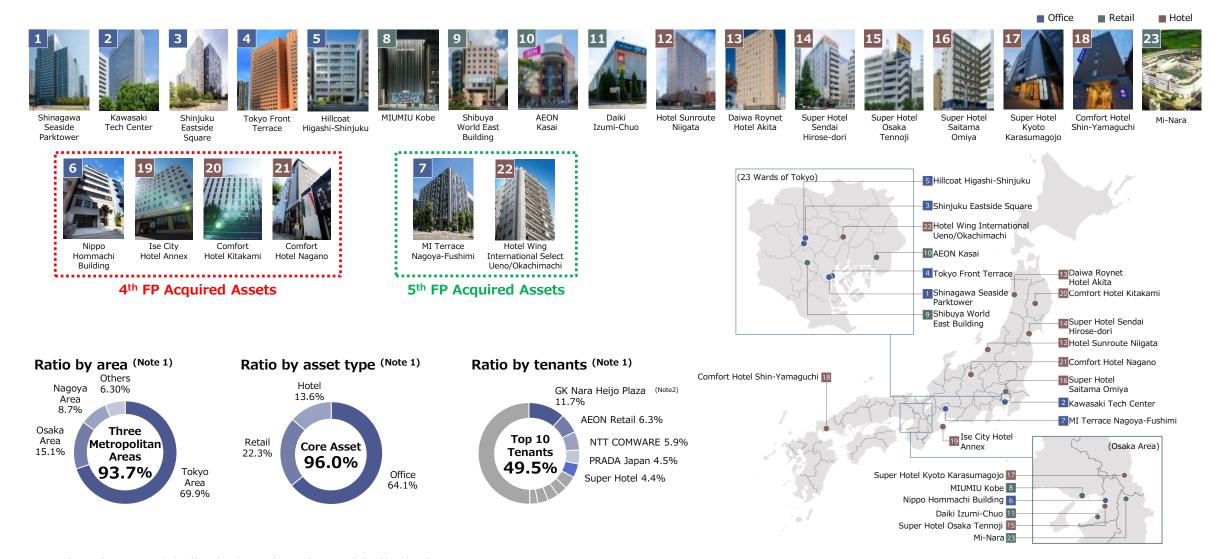
Assets in Blue ocean, with less acquisition competition and market expansion can be expected

Note1: Three major metropolitan areas of Japan mean Tokyo Area (Tokyo-to, Kanagawa-ken , Saitama-ken and Chiba-ken), Osaka Area (Osaka-hu, Kyoto-hu, Hyogo-ken, Nara-ken, Wakayama-ken and Shiga-ken) and Nagoya Area (Aichi-ken, Mie-ken, Gifu-ken).

Note2: The ratio reflects planned assets acquisition and disposition and is based on the planned acquisition price as of June 13, 2018.

Note3: New Type Assets will be acquired upon development of the Asset Management Company's operating structure (or for some asset classes, after laws and regulations etc. have been put in place.)

# Portfolio Map (As of June 13, 2018)



Note1: The ratio by tenants is calculated based on the annual rent. Others are calculated based on the acquisition price.

Note2: It is the master lessee (pass-through type) of "Mi-Nara" and it enters into lease contracts with a large number of end tenants. The ratio above is based on the minimum guaranteed rent agreed between GK Nara Heijo Plaza, MIRAI and Yamaki Co,. Ltd.

# Portfolio List (As of June 13, 2018)

(million yen)

										(million yen)
	Asset Type		Property Name	Address	Date of Acquisition	Acquisition Price (million yen)	% of the Portfolio	Appraisal NOI Yield (Note 1)	NOI Yield After Depreciation (Note2)	Occupancy Rate (Note3)
			Shinagawa Seaside Parktower	Shinagawa-ku, Tokyo	Dec. 2016	20,288	16.6%	4.3%	3.5%	100.0%
		Large-Scale	Kawasaki Tech Center	Kawasaki-shi, Kanagawa	Dec. 2016	23,182	19.0%	5.0%	4.2%	100.0%
			Shinjuku Eastside Square	Shinjuku-ku, Tokyo	Dec. 2016	10,000	8.2%	3.9%	3.1%	100.0%
	Office		Tokyo Front Terrace	Shinagawa-ku, Tokyo	Oct. 2017	10,592	8.7%	4.1%	3.7%	100.0%
	ice		Hillcoat Higashi-Shinjuku	Shinjuku-ku, Tokyo	Dec. 2016	3,900	3.2%	4.2%	3.7%	100.0%
		Mid-sized	Nippo Hommachi Building	Osaka-shi, Osaka	Feb. 2018	1,465	1.2%	5.4%	4.8%	95.9%
			MI Terrace Nagoya-Fushimi	Nagoya-shi, Aichi	Jun. 2018	8,886	7.3%	4.6%	4.1%	100.0%
			Office (7 properties)			78,313	64.1%	4.5%	3.8%	99.9%
		Urban	MIUMIU Kobe	Kobe-shi, Hyogo	(Note4)	6,700	5.5%	4.7%	4.5%	100.0%
	abla	Orban	Shibuya World East Building	Shibuya-ku, Tokyo	Dec. 2016	3,200	2.6%	4.3%	4.1%	100.0%
	Retail	Community Based	AEON Kasai	Edogawa-ku, Tokyo	Dec. 2016	9,420	7.7%	5.3%	4.7%	100.0%
	=		Daiki Izumi-Chuo	Izumi-shi, Osaka	Dec. 2016	3,000	2.5%	5.3%	4.7%	100.0%
Core Assets			Retail (4 properties)			22,320	18.3%	5.0%	4.6%	100.0%
		Hotel Budget	Hotel Sunroute Niigata	Niigata-shi, Niigata	Dec. 2016	2,108	1.7%	6.4%	4.8%	100.0%
			Daiwa Roynet Hotel Akita	Akita-shi, Akita	Dec. 2016	2,042	1.7%	5.9%	4.0%	100.0%
			Super Hotel Sendai/Hirose-dori	Sendai-shi, Miyagi	Dec. 2016	1,280	1.0%	5.9%	4.9%	100.0%
			Super Hotel Osaka/Tennoji	Osaka-shi, Osaka	Dec. 2016	1,260	1.0%	5.4%	4.8%	100.0%
			Super Hotel Saitama/Omiya	Saitama-shi, Saitama	Dec. 2016	1,123	0.9%	5.4%	4.1%	100.0%
	픙		Super Hotel Kyoto/Karasumagojo	Kyoto-shi, Kyoto	Dec. 2016	1,030	0.8%	5.4%	4.7%	100.0%
	t <u>el</u>		Comfort Hotel Shin-Yamaguchi	Yamaguchi-shi, Yamaguchi	Dec. 2016	902	0.7%	5.7%	4.0%	100.0%
			Ise City Hotel Annex	Ise-shi, Mie	Mar. 2018	1,800	1.5%	5.4%	4.7%	100.0%
			Comfort Hotel Kitakami	Kitakami-shi, Iwate	Mar. 2018	820	0.7%	5.3%	3.0%	100.0%
			Comfort Hotel Nagano	Nagano-shi, Nagano	Mar. 2018	580	0.5%	5.8%	4.8%	100.0%
			Hotel Wing International Select Ueno/Okachimachi	Taito-ku, Tokyo	May. 2018	3,720	3.0%	4.4%	3.8%	100.0%
			Hotel (11 properties)			16,665	13.6%	5.4%	4.3%	100.0%
Growth Assets	Retail	Community Based	Mi-Nara	Nara-shi, Nara	Oct. 2017	4,944	4.0%	9.0%	7.0%	100.0%
			Total			122,242	100%	4.9%	4.1%	100.0%

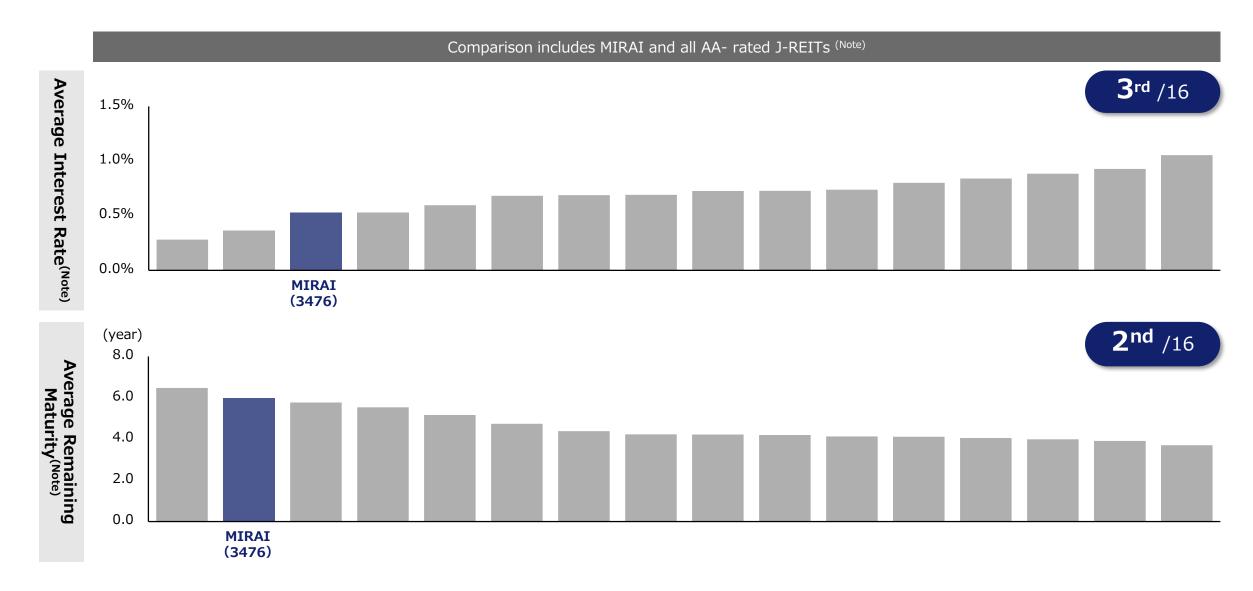
Note1: The value is calculated by dividing the appraisal NOI by the acquisition price, rounded to the nearest tenth. Appraisal NOI is Net Operating Income derived by subtracting operating expenses from operating revenue on appraisal report, and is income before subtracting depreciation. It differs from net cash flow (NCF) which adjusts for investment gains on security deposits, etc. and capital expenditures. The appraisal NOI above is first year NOI (the second or third if there is a special factor in the first year) based on the DCF method. For trust beneficiary interests that are co-owned by MIRAI, the calculation is based on the amount obtained by multiplying the appraisal NOI of the real estate in trust by the percentage of quasi-co-ownership interest. The same shall apply hereafter.

Note2: The value is calculated by dividing appraisal NOI after depreciation by the acquisition price rounded to the nearest tenth. Depreciation amount is estimated by the Asset Management Company under straight-line method. The same shall apply hereafter.

Note3: As of April 30,2018

Note4: MIRAI acquired land as of December 16, 2016 and building as of November 9, 2017.

# Positioning of MIRAI Corporation (Interest-bearing Debt)



## Positioning of MIRAI Corporation (Valuation)



Note1: J-REITs rated AA- by Japan Credit Rating Agency, Ltd.

Note2: Comparison in each category are selected by the Asset Management Company from the viewpoints of asset size and type, among others.

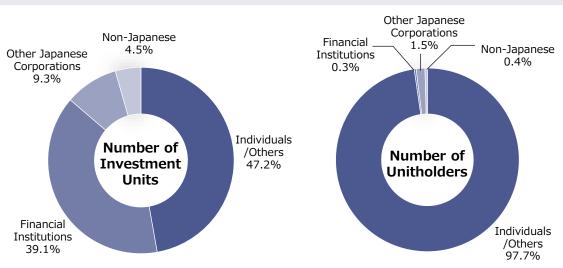
Note3: DPU yield is calculated based on the closing price of May 31, 2018.

Price to NAV ratio = Closing price of May 31, 2018 \* number of units issued / [net assets after distributions (latest financial results disclosed) + unrealized gain (appraisal vale of real estate - book value of real estate )]

# Unitholders' composition

### **Number of Unitholders / Ownership by Investor Type**

	Number of Investment Units	% of Total	vs. previous FP	Number of Unitholders	% of Total	vs. previous FP
Individuals /Others	138,660	47.2%	(4.7%)	16,071	97.7%	0.2%
Financial Institutions	114,786	39.1%	4.3%	57	0.3%	-
Other Japanese Corporations	27,213	9.3%	(2.1%)	253	1.5%	(0.4%)
Non-Japanese	13,091	4.5%	2.6%	69	0.4%	0.1%
Total	293,750	100.0%	-	16,450	100.0%	-
				Othor	lananoso	



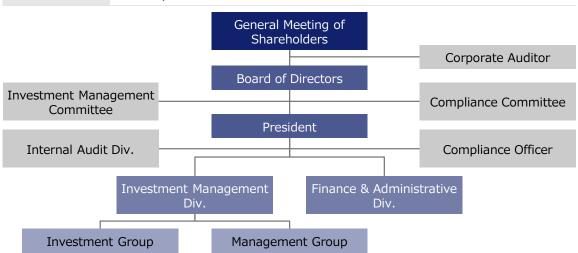
### **Major Unitholders**

Unitholders	Number of Investment Units	% of Total
Japan Trustee Services Bank, ltd. (Trust account)	40,078	13.6%
The Master Trust Bank of Japan, Ltd. (Trust account)	37,048	12.6%
The Nomura Trust and Banking Co., Ltd. (Investment trust account)	8,054	2.7%
GMO CLICK Securities, Inc	5,379	1.8%
Mitsui & Co. Asset management Holdings Ltd.	5,000	1.7%
IDERA Capital Management Ltd.	5,000	1.7%
Trust & Custody Service Bank, Ltd. (Securities investment trust account)	3,909	1.3%
The Hachijuni Bank Ltd	3,808	1.3%
Kinki Sangyo Credit Union	2,650	0.9%
Individuals	2,500	0.9%
Total	113,426	38.6%

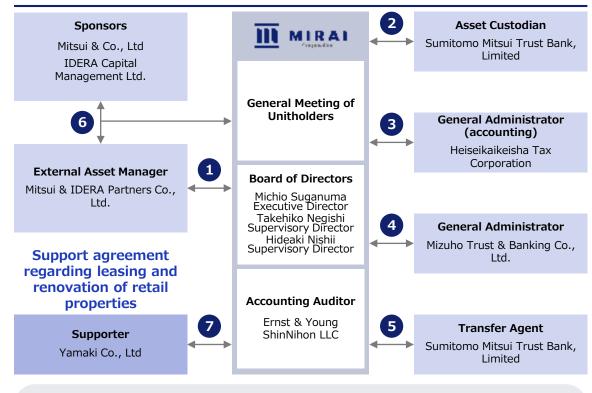
# Company Profile

### **Asset Manager**

Name	Mitsui Bussan & IDERA Partners co., Ltd.
Address	3-2-1 Nishi-kanda Chiyoda-ku, Tokyo 101-0065, Japan
Management	Representative Director, President/ Michio Suganuma Representative Director, Vice President CIO/ Shugo Yanagiya Executive Director, CFO, Head of Finance & Administrative Division/ Takashi Ueno Executive Director, Investment Management Division/ Hiroyuki Iwasaki Director (part-time)/ Toshifumi Nagahama Director (part-time)/ Takuya Yamada Corporate Auditor (part-time)/ Ichiro Tsutsumi
Shareholders	Mitsui & Co. Asset Management Holdings Ltd.(50%) IDERA Capital Management Ltd.(50%)
Paid-in capital	¥ 200 million
Registration & Licenses	Building lots and building transaction business; Tokyo Governor's Office license(1) No.98041 Discretionary transaction agent; Minister of Land, Infrastructure, and Transport Approval No.94 Financial Instruments Business Operator (Director of Kanto Finance Bureau(Kinsho) No.2876)



#### **Governance Structure of MIRAI**



- ① Asset management agreement
- ② Asset custody agreement
- ③ General administration agreement (accounting)
- 4 General administration agreement (institutional accounting)
- **5** Transfer agency agreement
- 6 Sponsor support agreement<sup>(Note)</sup>
- Support agreement

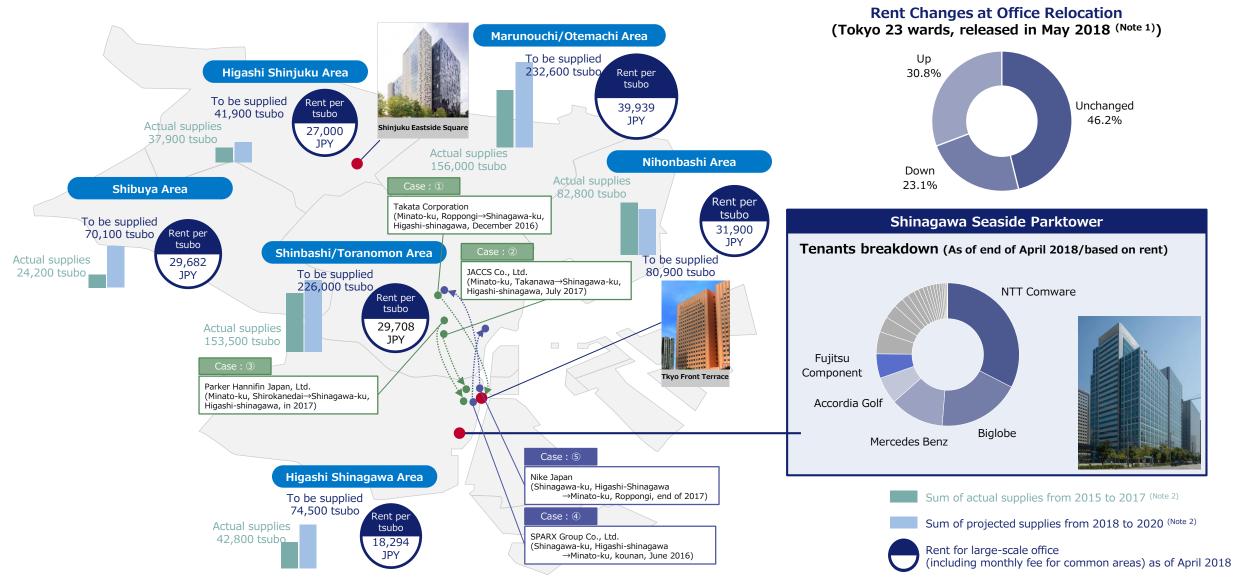
### Asset Management Fee Structure / Result

### Results of 3rd FP Results of 4th FP AM Fee I (based on AUM) 273 million yen 305 million yen Up to 0.5% per year x total assets (Note) AM Fee II (based on DPU) 23 million yen 28 million yen Up to 0.001% x DPU before AM Fee II x NOI after depreciation **Acquisition Fees** 146 million yen 50 million yen Up to 1.0% x the acquisition price **Disposition Fees** 120 million yen Up to 1.0% x the disposition price None Merger Fees None Up to 1.0% x the appraisal value of real estate related assets the counterparty of the merger holds at the time of merger to be transferred to and to be held by the new merged entity

### Appendix 2. Information of Real Estate Market

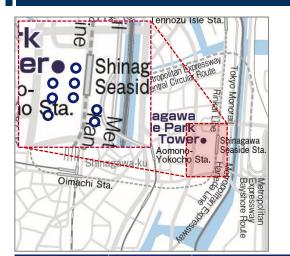


### Tokyo Office Supply and Relocations in Tokyo Bay Area



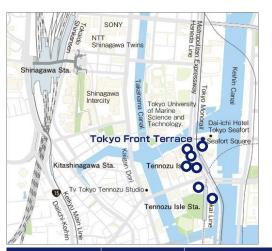
Note 1: Compiled by Asset Management Company based on Nikkei Fudosan Market Note 2: "To be supplied" described above are based on new supplies in each ward. Source: Sanko Estate "Office Market May 2018" and "Office Rent Date"

## Leasing Market (Shinagawa/Tennozu)





	Completion	Total Leasable Area	Asking Rent	Occupancy Rate		
	Completion	(Standard Floor Area)	(Minimum Rent)	(Oct. 2015)	(Apr. 2018)	
Shinagawa Seaside	July 2003	9,588 tsubo 505 tsubo	16,000 yen 16,000 yen	36%	100%	
А	July 2003	9,286 tsubo 446 tsubo	_	100%	100%	
В	August 2004	7,313 tsubo 434 tsubo	16,000 yen 16,000 yen	94%	98%	
С	August 2004	5,640 tsubo 377 tsubo	16,000 yen 16,000 yen	80%	100%	
D	August 2004	9,892 tsubo 596 tsubo	16,000 yen 16,000 yen	64%	98%	
Е	September 2002	_	_	100%	100%	
F	September 2002	7,909 tsubo 403 tsubo	16,000 yen 16,000 yen	72%	98%	
G	February 2010	4,070 tsubo 318 tsubo	16,000 yen 16,000 yen	73%	100%	
Н	November 2009	4,575 tsubo 512 tsubo	_	100%	100%	





	Completion Total Leasable Area		Asking Rent	Occupancy Rate		
	Completion	(Standard Floor Area)	(Minimum Rent)	(Nov. 2014)	(Apr. 2018)	
TFT	June 1992	5,841 tsubo 300 tsubo	18,000 yen 17,500 yen	0%	100%	
А	June 1992	6,663 tsubo 286 tsubo	15,000 yen 15,000 yen	98%	100%	
В	June 1991	7,678 tsubo 304 tsubo	17,000 yen –	98%	100%	
С	May 1994	8,500 tsubo 340 tsubo	_	98%	100%	
D	April 1993	6,102 tsubo 326 tsubo	17,000 yen 17,000 yen	20%	93%	
E	January 1994	10,941 tsubo 429 tsubo	18,000 yen –	89%	95%	
F	January 1995	8,629 tsubo 403 tsubo	17,000 yen 16,000 yen	91%	100%	
G	June 1996	12,730 tsubo 647 tsubo	_	100%	100%	

## Appendix 3. Financials in Detail



## Statement of Income/Balance Sheet

### **Statement of Income**

(million yen)

		(ITIIIIOIT YEIT)
Item	Fiscal period ended October 31,2017	Fiscal period ended April 30,2018
Operating revenue	3,375	3,958
Lease business revenue	2,677	2,993
Other lease business revenue	697	829
Operating expenses	_	134
Operating expenses	1,713	2,050
Expenses related to rent business	1,342	1,628
Asset management fee	296	333
Asset custody fee	3	4
Administrative service fees	11	11
Directors' compensations	3	3
Other operating expenses	54	68
Operating profit	1,662	1,907
Non-operating income	4	531
Non-operating expenses	146	209
Interest expenses	119	152
Borrowing related expenses	27	48
Other	_	9
Ordinary profit	1,520	1,698
Extraordinary income	_	175
Extraordinary losses	_	167
Income taxes	0	0
Profit	1,520	1,706
Retained earnings brought forward	216	119
Unappropriated retained earnings	1,736	1,825

### **Balance Sheet**

(million yen)

Item	Fiscal period ended October 31,2017	Fiscal period ended April 30,2018
Current assets	5,581	5,359
Cash and deposits	3,527	2,964
Cash and deposits in trust	1,736	2,007
Consumption taxes receivable	128	_
Other	188	387
Non-current assets	117,434	111,662
Property, plant and equipment	117,007	111,245
Intangible assets/Other	426	417
Total assets	123,015	117,022
Current liabilities	11,387	2,907
Operating accounts payable	387	906
Short-term loans payable	10,000	1,000
Accounts payable – other	501	374
Advances received	489	469
Other	9	156
Non-current liabilities	58,334	60,578
Long-term loans payable	54,000	56,500
Tenant leasehold and security deposits in trust	4,215	4,016
Derivatives liabilities	119	61
Total liabilities	69,722	63,485
Unitholders' equity	53,412	53,598
Unitholders' capital	51,676	51,773
Surplus	1,736	1,825
Valuation and translation adjustments	(119)	(61)
Net assets	53,293	53,536
Total liabilities and net assets	123,015	117,022

## Statement of Cash Flows

### **Statement of Cash Flows**

(million yen)

Item	Fiscal period ended October 31,2017	Fiscal period ended April 30,2018
Cash flows from operating activities	3,587	14,227
Profit before income taxes	1,520	1,707
Depreciation	362	412
Interest expenses	119	152
Loss on reduction of non-current assets	_	151
Decrease (increase) in operating accounts receivable	(21)	(23)
Decrease (increase) in accounts receivable - other	_	(151)
Decrease (increase) in prepaid expenses	(28)	(13)
Decrease (increase) in consumption taxes refund receivable	1,666	128
Increase (decrease) in operating accounts payable	(100)	267
Increase (decrease) in accounts payable - other	267	(126)
Increase (decrease) in accrued consumption taxes	_	140
Increase (decrease) in advances received	49	(20)
Decrease (increase) in long-term prepaid expenses	(114)	15
Decrease from sales of property, plant and equipment in trust	_	11,748
Other, net	(132)	(160)
Cash flows from investing activities	(14,265)	(6,502)
Purchase of property, plant and equipment in trust	(14,808)	(6,296)
Other, payment	543	(205)
Cash flows from financing activities	12,048	(8,017)
Increase(decrease) in short-term loans payable	3,000	(9,000)
Proceeds from long-term loans payable	10,000	2,500
Dividends paid	(951)	(1,517)
Net increase (decrease) in cash and cash equivalents	1,371	(292)
Cash and cash equivalents at beginning of period	3,710	5,082
Cash and cash equivalents at end of period	5,082	4,790

## Financial Summary by Property

(million yen)

									(million yen)		
	Shinagawa Seaside Parktower	Kawasaki Tech Center	Shinjuku Eastside Square	Tokyo Front Terrace	Hillcoat Higashi- Shinjuku	Nippo Hommachi Building	MIUMIU Kobe	Shibuya World East Building	AEON Kasai	Daiki Izumi- Chuo	Hotel Sunroute Niigata
Operating revenue	1,003	927	251	322		17	162	84			70
Lease business revenue	879	486	227	225		14	162	77			70
Other lease business revenue	124	440	23	97		3	0	6		Not disclosed <sup>(Note 1)</sup>	0
Operating expense	370	332	54	75		4	3	15			10
Outsourcing service expenses	80	76	19	19	Not disclosed <sup>(Note 1)</sup>	2	0	4	Not disclosed <sup>(Note 1)</sup>		1
Utilities expenses	129	163	15	23		1	-	4			-
Property and other taxes	94	52	17	0		0	2	5			5
Repair expenses	7	16	0	9		0	_	0			3
Other expenses related to lease business	57	22	2	22		0	0	0			0
NOI	632	594	196	247	84	13	158	69	232	81	59
Depreciation	111	86	38	19	8	2	5	2	26	9	17
Income(loss) from real estate leasing business	521	507	158	228	76	11	153	66	205	71	42
Capital expenditure	4	302	0	3	0	_	_	23	7	_	48
NCF	628	291	195	244	83	13	158	46	225	81	11
Book value	20,328	23,592	10,055	10,742	4,025	1,537	6,899	3,298	9,504	3,076	2,171
NOI yield(Note 2)	6.3%	5.1%	3.9%	4.6%	4.2%	5.2%	4.6%	4.2%	4.9%	5.4%	5.6%
NOI yield after depreciation(Note 2)	5.2%	4.3%	3.2%	4.3%	3.8%	4.4%	4.5%	4.1%	4.4%	4.7%	3.9%

Note1: Not disclosed because tenant's consent was not obtained.

Note2: Based on book value as of April 2018.

## Financial Summary by Property

(million yen)

											(million yen	
	Daiwa Roynet Hotel Akita	Super Hotel Sendai Hirose- dori	Super Hotel Osaka Tennoji	Super Hotel Saitama Omiya	Super Hotel Kyoto Karasumagojo	Comfort Hotel Shin- Yamaguchi	Ise City Hotel Annex	Comfort Hotel Kitakami	Comfort Hotel Nagano	Mi-Nara	Portfolio	
Operating revenue	69	44	37	35	31	30				210	3,823	
Lease business revenue	69	44	37	35	31	29				157	2,993	
Other lease business revenue	_	_	_	_	0	0				53	829	
Operating expense	9	6	4	4	3	6				220	1,216	
Outsourcing service expenses	1	_	_	_	_	0	Not disclosed <sup>(Note 1)</sup>	Not disclosed <sup>(Note 1)</sup>	Not disclosed <sup>(Note 1)</sup>	3	227	
Utilities expenses	_	_	_	_	_	_				2	346	
Property and other taxes	7	5	3	4	3	2					27	267
Repair expenses	_	_	_	_	_	2					50	107
Other expenses related to lease business	0	0	0	0	0	0				136	267	
NOI	59	38	33	30	27	23	17	8	6	(9)	2,606	
Depreciation	19	6	3	7	3	7	2	3	1	29	412	
Income(loss) from real estate leasing business	40	31	29	23	23	16	15	5	5	(39)	2,194	
Capital expenditure	_	_	_	_	_	1	_	0	7	844	1,244	
NCF	59	38	33	30	27	22	17	8	(1)	(853)	1,362	
Book value	2,043	1,282	1,270	1,121	1,038	908	1,881	863	608	4,991	111,245	
NOI yield(Note 2)	5.9%	6.0%	5.3%	5.5%	5.3%	5.2%	5.5%	6.0%	6.0%	(0.4)%	4.7	
NOI yield after depreciation(Note 2)	4.0%	4.9%	4.7%	4.2%	4.6%	3.6%	4.8%	3.9%	5.0%	(1.6)%	4.0	

Note1: Not disclosed because tenant's consent was not obtained.

Note2: Based on book value as of April 2018.

## Appraisal Value Summary

			Appraisal Value (million yen)	Change		Value	Capitalization Method		DCF Method		
Asset Type	Property Name	Book Value (million yen)		(million yen)	(ratio)	Calculated Using Cost Approach (million yen)	Value (million yen)	Capitalizatio n Rate	Value (million yen)	Discount Rate	Terminal Capitalizatio n Rate
	Shinagawa Seaside Parktower	20,328	20,605	276	1.4%	19,400	20,668	4.2%	20,541	3.8%	4.3%
	Kawasaki Tech Center	23,592	24,000	407	1.7%	16,600	24,400	4.4%	23,800	4.2%	4.6%
	Shinjuku Eastside Square	10,055	10,050	(5)	(0.1)%	10,200	10,150	3.9%	9,900	3.7%	4.1%
Office	Tokyo Front Terrace	10,742	10,793	51	0.5%	10,240	10,893	4.0%	10,692	3.7%	4.1%
	Hillcoat Higashi-Shinjuku	4,025	3,870	(155)	(3.9)%	3,790	3,920	4.2%	3,810	3.9%	4.3%
	Nippo Hommachi Building	1,537	1,550	12	0.8%	1,120	1,570	4.4%	1,520	4.2%	4.6%
	Office (6 properties)	70,282	70,868	585	0.8%	61,350	71,601	-	70,263	_	_
	MIUMIU Kobe	6,899	7,340	440	6.4%	3,150	7,470	4.2%	7,280	4.0%	4.4%
	Shibuya World East Building	3,298	3,410	111	3.4%	3,670	3,470	3.7%	3,340	3.5%	3.9%
Dotail	AEON Kasai	9,504	9,570	65	0.7%	9,110	9,600	5.1%	9,530	4.7%	5.3%
Retail	Daiki Izumi-Chuo	3,076	2,510	(566)	(18.4)%	3,410	2,550	5.1%	2,490	4.9%	5.3%
	Mi-Nara	4,991	5,520	528	10.6%	7,680	5,450	5.8%	5,550	5.6%	6.0%
	Retail (5 properties)	27,770	28,350	579	2.1%	27,020	28,540	-	28,190	_	_
	Hotel Sunroute Niigata	2,171	2,260	88	4.1%	1,330	2,250	5.2%	2,260	5.0%	5.4%
	Daiwa Roynet Hotel Akita	2,043	2,190	146	7.2%	1,150	2,170	5.3%	2,200	5.1%	5.5%
	Super Hotel Sendai/Hirose-dori	1,282	1,530	247	19.3%	1,520	1,550	4.6%	1,510	4.4%	4.8%
	Super Hotel Osaka/Tennoji	1,270	1,550	279	22.0%	920	1,570	4.3%	1,520	4.1%	4.5%
	Super Hotel Saitama/Omiya	1,121	1,200	78	7.0%	1,100	1,210	4.7%	1,180	4.5%	4.9%
Hotel	Super Hotel Kyoto/Karasumagojo	1,038	1,260	221	21.3%	936	1,280	4.3%	1,230	4.0%	4.6%
	Comfort Hotel Shin-Yamaguchi	908	958	49	5.4%	513	957	5.2%	959	5.0%	5.4%
	Ise City Hotel Annex	1,881	1,820	(61)	(3.3)%	527	1,830	5.0%	1,820	4.8%	5.2%
	Comfort Hotel Kitakami	863	843	(20)	(2.4)%	699	844	5.1%	842	4.9%	5.3%
	Comfort Hotel Nagano	608	597	(11)	(2.0)%	302	593	4.9%	598	4.7%	5.1%
	Hotel (10 properties)	13,191	14,208	1,016	7.7%	8,997	14,254	-	14,119	_	_
	Total	111,245	113,426	2,180	2.0%	97,367	114,395	_	112,572	_	_

# Appraisal Value Summary (Changes from previous period)

		Appraisal Value			Capitalization Rate		Discount Rate		Terminal Capitalization Rate	
Asset Type	Property Name	(million yen)	Changes in Appraisal (amount)	Changes in Appraisal (ratio)		(change)		(change)		(change)
	Shinagawa Seaside Parktower	20,605	-	-	4.2%	_	3.8%	-	4.3%	_
	Kawasaki Tech Center	24,000	100	0.4%	4.4%	_	4.2%	-	4.6%	_
	Shinjuku Eastside Square	10,050	-	_	3.9%	_	3.7%	_	4.1%	_
Office	Tokyo Front Terrace	10,793	-	_	4.0%	_	3.7%	_	4.1%	_
	Hillcoat Higashi-Shinjuku	3,870	(50)	(1.3)%	4.2%	_	3.9%	_	4.3%	_
	Nippo Hommachi Building	1,550	-	_	4.4%	_	4.2%	_	4.6%	_
	Office (6 properties)	70,868	50	-	-	-	-	-	-	_
	MIUMIU Kobe	7,340	510	7.5%	4.2%	_	4.0%	_	4.4%	_
	Shibuya World East Building	3,410	20	0.6%	3.7%	_	3.5%	_	3.9%	_
Datail	AEON Kasai	9,570	-	_	5.1%	_	4.7%	_	5.3%	_
Retail	Daiki Izumi-Chuo	2,510	(540)	(17.7)%	5.1%	_	4.9%	_	5.3%	_
	Mi-Nara	5,520	-	_	5.8%	_	5.6%	_	6.0%	_
	Retail (5 properties)	28,350	(10)	_	<del>-</del>	_	_	-	-	_
	Hotel Sunroute Niigata	2,260	10	0.4%	5.2%	_	5.0%	_	5.4%	_
	Daiwa Roynet Hotel Akita	2,190	-	_	5.3%	_	5.1%	_	5.5%	_
	Super Hotel Sendai/Hirose-dori	1,530	20	1.3%	4.6%	(0.1)%	4.4%	(0.1)%	4.8%	(0.1)%
	Super Hotel Osaka/Tennoji	1,550	-	_	4.3%	_	4.1%	_	4.5%	_
	Super Hotel Saitama/Omiya	1,200	-	_	4.7%	_	4.5%	_	4.9%	_
Hotel	Super Hotel Kyoto/Karasumagojo	1,260	-	_	4.3%	_	4.0%	_	4.6%	_
	Comfort Hotel Shin-Yamaguchi	958	(1)	(0.1)%	5.2%	_	5.0%	_	5.4%	_
	Ise City Hotel Annex	1,820	-	_	5.0%	_	4.8%	_	5.2%	_
	Comfort Hotel Kitakami	843	-	_	5.1%	_	4.9%	_	5.3%	_
	Comfort Hotel Nagano	597	_	_	4.9%	_	4.7%	_	5.1%	_
	Hotel (10 properties)	14,208	29	_	<del>-</del>	_	_	-	-	_
	Total	113,426	69	_	_	_	_	_	_	_

## Overview of Loans

	Debt Providers	Amount (million yen)	Interest Rate	Drawdown Date	Term	Maturity Date	Principal Repayment Method	Description
	Sumitomo Mitsui Banking Corporation	8,000	0.75% <sup>(Note)</sup>		10 years	November 30, 2026		
	Resona Bank, Limited.	8,000	0.73%()		10 years	November 30, 2020		
	Sumitomo Mitsui Trust Bank, Limited	5,000	0.59% <sup>(Note)</sup>		8 years	November 29, 2024		
	Sumitomo Mitsui Banking Corporation							
	The Bank of Fukuoka, LTD.	10,000	0.50% <sup>(Note)</sup>	December 16, 2016	7.4025	November 20, 2022		
	Resona Bank, Limited.				7 years	November 30, 2023		
	Development Bank of Japan Inc.	2,000	0.62%					Unsecured and Non-guaranteed
	Sumitomo Mitsui Trust Bank, Limited Shinsei Bank, Limited	7,000	0.37% <sup>(Note)</sup>		6 years	November 30, 2022		
	Mizuho Bank, Ltd.	10,000	0.37%		5 years	November 30, 2021		
	Mizuho Trust & Banking Co., Ltd.	2,000	0.45%	April 28, 2017	7 years	April 30, 2024		
Long- term Loan	Sumitomo Mitsui Trust Bank, Limited Shinsei Bank, Limited	3,000	0.54% <sup>(Note)</sup>		7.8 years	July 31, 2025	Bullet Repayment on Maturity	
	The Nanto Bank, Ltd	1,000	0.54% <sup>(Note)</sup>	October 26, 2017				
	Resona Bank, limited.	1,000	0.71% <sup>(Note)</sup>		9.8 years	July 30, 2027		
	Sumitomo Mitsui Banking Corporation The Bank of Fukuoka, LTD.	5,000	0.73% <sup>(Note)</sup>	October 31, 2017	1 years	October 29, 2027		
	Shinsei Bank, Limited	1,000	0.57% <sup>(Note)</sup>		7.9 years	January 30,2026		
	Resona Bank, limited.	500	0.57% <sup>(Note)</sup>	March 1,2018	7.9 years	January 30,2020		
	Mizuho Bank, Ltd.	1,000	0.48%		5.9 years	January 31,2024		
	Sumitomo Mitsui Banking Corporation	2,000	0.53% <sup>(Note)</sup>	May 15 2018	7.0	Amril 20 2025		
	Mizuho Bank, Ltd.	1,500	0.56%	May 15,2018	7.0 years	April 30,2025		
	MUFG Bank,Ltd.	1,500	0.31%	June 1,2018	2.9 years	April 30,2021		
Short- term Loan	Mizuho Bank, Ltd. (Commitment Line)	1,000	1M TIBOR +0.50%	March 1, 2018	0.5 years	September 1,2018		
	Total / Average	62,500	0.53%	'	<b>7.1</b> years			-

### Appendix 4. Portfolio in Detail



### Details of Each Property (Newly Acquired Assets)(1/3)

#### **MI Terrace Nagoya-Fushimi**









#### Acquisition 8,886 million yen Price

#### **Appraisal NOI** yield

4.6 %

- The property is located two-minute walk from Fushimi station of Nagoya Municipal Subway Higashiyama line and Tsurumai line. The location offers high convenience as Fushimi station serves both Higashiyama line and Tsurumai line and it is also only 5minute walk from Marunouchi station on Sakura-dori line.
- The property offers high flexibility in internal layout due to regular shaped space without columns with 300 tsubo of space on standard floors and is able to meet various demands of tenants.
- Renewal work for common areas such as elevator halls, hallways, and bathrooms have been carried out in stages since 2015 and other environmentally conscientious renovations such as updating the zone air-conditioning system and introduction of LED lighting were carried out. The property is competitive as it has updated air-conditioning control system and security system to cater for multi-tenants.

MI Terrace Nagoya fushimi	S
JR Central Towers Dai Nagoya Building Kokusai Center Sta. Sakura Dori	Marunouchi Hisaya Odori Sta. Sta. Subway Sakura Dori Line Bank of Japan Nagoya Branch Oasis 21
Magoya Midland Square Nagoya Nishiki Dor Sta.  Nagoya Kanko Hote	Subway Higashiyama Line Sakae Sta.

Address	1-10-1, Nishiki, Naka-ku, Nagoya-shi, Aichi
Land area	1,980.56m <sup>2</sup>
Floor area	14,481.95m <sup>2</sup>
Structure	S 12F
Occupancy rate (number of tenants)	100.0%(9)
Completion	February 1993

#### Hotel Wing International Select Ueno/Okachimachi







Acquisition Price	3,720 million yen
Appraisal NOI vield	<b>4.4</b> %

- It is located 5-minute walk from Ueno Station and Okachimachi station on JR line, 2-minute walk from Ueno Station on Ginza line and Hibiya line of Tokyo Metro and is convenient as it is served by multiple train routes.
- The hotel has been completed in April 2018. It has mainly single rooms totaling 141 guest rooms. It will cater for both business and tourist demand by offering 95 single rooms, 29 double rooms, 16 twin rooms and 1 universal access room. It also has a breakfast corner, coin laundry facilities and highly convenient specification.
- The tenant and operator are FORBES CO., LTD (as of the end of April 2018).



Address	2-18-4, Higashi-ueno, Taito-ku, Tokyo	
Land area	359.09m <sup>2</sup>	
Floor area	3,053.09m <sup>d</sup>	
Structure	RC B1/15F	
Occupancy rate (number of tenants)	100%(1)	
Completion	April 2018	
	<u> </u>	

### Details of Each Property (Newly Acquired Assets)(2/3)

#### Nippo Hommachi Building





Acquisition Price 1,465 million yen

Appraisal NOI yield

**5.3** %

- Within a two-minute walk from Osaka Municipal Subway Sakaisuji-Hommachi Station and six-minute walk from Osaka Municipal Subway Hommachi Station.
- Common areas were renovated in 2012 and café space for tenants was established to differentiate from neighboring offices.
- Located in the central part of Osaka, the area is popular not only for office but also for residential with recent developments of tower condos.



Address	2-4-6, Minami-Hommachi, chou-ku, Osaka, Osaka
Land area	502.95m <sup>2</sup>
Floor area	3,841.12m <sup>2</sup>
Structure	SRC 11F
Occupancy rate (number of tenants)	95.9%(38)
Completion	August,1990

### **Ise City Hotel Annex**







Acquisition Price 1,800 million yen

Appraisal NOI yield 5.4 %

- The hotel offers convenient access, being located 4-minute walk from Iseshi Station of Kintetsu Railway. In addition to tourist demand visiting Ise Grand Shrine which is located 15-minute walk from the hotel and Ise-Shima area, strong business travel demand is also expected as numerous factories for major corporations are located in the city.
- The tenant Greens Co., Ltd. operates 53 franchise hotels across Japan under the Comfort Hotel brand of American hotel franchisor, Choice Hotels International, Inc., which franchises more than 6,300 hotels in 35 countries worldwide. It operates total 89 hotels in Japan (as of the end of June 2017).



Address	2-5-11, Fukiage, Ise-shi, Mie
Land area	1,587.58m <sup>3</sup>
Floor area	4,099.31m <sup>2</sup>
Structure	SRC 10F
Occupancy rate (number of tenants)	100%(1)
Completion	November,1991

### Details of Each Property (Newly Acquired Assets)(3/3)

#### **Comfort Hotel Kitakami**

Hotel







Acquisition Price	820 million yen
Appraisal NOI vield	<b>5.3</b> %

- The hotel offers convenient access, being located 1-minute walk from Kitakami Station on JR line. It offers high convenience with convenience store being located on the same site.
- Kitakami city is a key logistics area covering both Iwate Prefecture and Akita Prefecture as a connecting point of Tohoku Expressway and Akita Expressway. It has become a major business hub with one of the leading logistics and industrial cluster in Tohoku region, having successfully invited more than 180 companies attracted by location that allows for various logistical options.
- The tenant Greens Co., Ltd. operates 53 franchise hotels across Japan under the Comfort Hotel brand of American hotel franchisor, Choice Hotels International, Inc., which franchises more than 6,300 hotels in 35 countries worldwide. It operates total 89 hotels in Japan (as of the end of June 2017).



Address	①(Hotel) 1-2-1,Kawagishi,Kitakami-shi,Iwate ②(Retail Store) 1-2-8,Kawagishi,Kitakami-shi,Iwate		
Land area	2,809.93m²		
Floor area	①(Hotel) 2,775.65m	②(Retail Store) 177.36m	
Structure	①(Hotel) RC 6F	②(Retail Store) S 1F	
Occupancy rate (number of tenants)	100%(2)		
Completion	①(Hotel) January 2009	②(Retail Store) October 2008	

#### **Comfort Hotel Nagano**







Acquisition Price	580 million yen
Appraisal NOI yield	<b>5.8</b> %

- The hotel offers convenient access, being located 4-minute walk from Nagano Station of JR line. Nagano City which is the prefectural capital of Nagano Prefecture is well known nationally as the gate city of Zenkoji temple and is a key location not only to Zenkoji temple but also to surrounding tourist destinations. Numerous industrial parks and local branch offices of major corporations are located nearby, making the area business hub as well.
- The tenant Greens Co., Ltd. operates 53 franchise hotels across Japan under the Comfort Hotel brand of American hotel franchisor, Choice Hotels International, Inc., which franchises more than 6,300 hotels in 35 countries worldwide. It operates total 89 hotels in Japan (as of the end of June 2017).



Address	1-12-4, Minami-chitose, Nagano-shi, Nagano	
Land area	396.28m <sup>2</sup>	
Floor area	1,921.45m <sup>d</sup>	
Structure	S 8F	
Occupancy rate (number of tenants)	100%(1)	
Completion	August 1992	

Office

Office

### Details of Each Property (Core Assets)(1/4)

### **Shinagawa Seaside Parktower** (63.4% quasi-co-ownership )(Note 1)



Acquisition Price(Note 1)

**20,288** million yen

Appraisal NOI yield

4.3%



Address	4-12-4, Higashi-Shinagawa, Shinagawa-ku, Tokyo
Land area	17,386.11m <sup>(Note2)</sup> (the entire property)
Floor area	55,930.90m <sup>3</sup> (the entire property) <sup>(Note2)</sup>
Structure	① Parking SRC 1F ② Office/Shop SRC/RC/S B2/25F ③ Parking SRC 1F
Occupancy rate (number of tenants	100.0%(23)
Completion	①September 2002 ②③1uly 2003

Office

Office

#### Kawasaki Tech Center



**23,182** million ven

**Acquisition Price** 

Appraisal NOI yield **5.1**%



Address	580-16, Horikawa-cho, Saiwai-ku, Kawasaki, Kanagawa
Land area	5,662.48m
Floor area	47,036.44m
Structure	S/RC/SRC B3/20F
Occupancy rate (number of tenants	100.0%(22)
Completion	February 1988

#### **Shinjuku Eastside Square**



**10,000** million yen

Appraisal NOI yield

3.9%



Address	6-27-30, Shinjuku, Shinjuku-ku, Tokyo
Land area	25,320.28m <sup>2</sup> (the entire property)
Floor area	167,031.19m (the entire property)
Structure	S/RC B2/20F
Occupancy rate (number of tenants	100%(40)
Completion	March 2012

#### Tokyo Front Terrace (50.2% quasi-co-ownership)

**Acquisition Price** 

**10,592** million yen

Appraisal NOI yield

4.0%



Address	2-3-14, Higashi-Shinagawa, Shinagawa-ku, Tokyo
Land area	17,189.24m <sup>(Note3)</sup>
Floor area	146,697.51m <sup>(Note4)</sup>
Structure	SRC B2/30F
Occupancy rate (number of tenants	100.0%(23)
Completion	June 1992

Note1: MIRAI has disposed of 36.6% quasi-co-ownership at the end of February 2018 and the ratio is calculated based on the figure after the disposition.

Note2: MIRAI owns sectional ownership and part co-ownership of the property.

Note3: The trust whose beneficiary interest MIRAI acquired holds the co-ownership interests concerning part of the entire site of "Sea Fort Square", including the site of the proportion of the co-ownership interests is 3,675,562/10,000,000. Other sections of the entire site of "Sea Fort Square" are owned by third parties, with site usage right established under management agreement.

Note4: The total floor area of the entire complex is presented. The trust whose beneficiary interests MIRAI acquired owns exclusive floor area equal to 28,954.48m based on real estate register, corresponding to sectional ownership and co-ownership interest. MIRAI owns 50.2% of the quasi co-ownership beneficiary interests of the trust.

Retail

Retail

### Details of Each Property (Core Assets)(2/4)

### Hillcoat Higashi-Shinjuku

Office



 $\begin{array}{c} \text{Acquisition Price} \\ \textbf{3,900}_{\text{million yen}} \end{array}$ 

Appraisal NOI yield

4.1%

Nishi Shinjuku Shinjuku Sta Sta Shinjuku	Shinjuku-ku  Shinjuku-ku  Higashi Shinjuku  juku  Juku	•Shinjuku Eastside Square
Nish	juku	
	lita 8	unjuku Line
Tochomae Sta.  JR Shinjuku S	Sta. Shinjuku	711
Metropolitan Government Kelo Line	有人	yo Metro mouchi Line

Address	2-2-15, Kabuki-cho, Shinjuku-ku, Tokyo
Land area	628.09m²
Floor area	4,480.44ml
Structure	SRC B1/8F
Occupancy rate (number of tenants	100.0%(4)
Completion	July 1987

### **Shibuya World East Building**

Retail



Appraisal NOI yield		
	<b>4.1</b> %	
Yoyogi National Stadium a Shibuya-ku Shibuya	Omotesando Stalles de Carte de	

**3,200** million yen

**Acquisition Price** 

Address	1-23-18, Shibuya, Shibuya-ku, Tokyo
Land area	267.99m <sup>2</sup>
Floor area	1,880.68m²
Structure	SRC 10F
Occupancy rate (number of tenants	100%(8)
Completion	October 1984

#### **MIUMIU** Kobe



Appraisal NOI yield

4.7%



Address	18-1, Akashi-cho, Chuo-ku, Kobe, Hyogo	
Land area	383.83ml	
Floor area	874.03ml	
Structure	S 3F	
Occupancy rate (number of tenants	100%(1)	
Completion	July 2017	

#### **AEON Kasai**



 $\begin{array}{c} \text{Acquisition Price} \\ \textbf{9,420}_{\text{million yen}} \end{array}$ 

Appraisal NOI yield

**5.3**%



Address	3-9-19, Nishi-Kasai, Edogawa-ku, Tokyo	
Land area	20,063.51m <sup>2</sup> (the entire property)	
Floor area	38,454.66m <sup>d</sup>	
Structure	① Store RC 5F ② Parking SRC 6F ③ Office SRC 5F	
Occupancy rate (number of tenants	100%(1)	
Completion	① November 1982 ② May 1983 ③ April 1983	

## Details of Each Property (Core Assets)(3/4)

#### Daiki Izumi-Chuo

Retail



Acquisitio 3			illion yer
Appraisal	NOI	yield	
	4	. <b>5</b> %	, 0
Caska Int. Airport X Shin-Oi Sta. Shin-Kobe Sta. Osaka Bay Kansai International Airport X	Sta	zumi City	By California Lander
co-op • Central park Yumik ECOLL Izumi Eas	Thuo Sta	Sendokulko Kona Spor	DAIKI
ECOLL Izumi Eas		DENKI	'Izumi-Chi nda Cars Post Office

Address	5-6-17, Ibuki-no, Izumi, Osaka
Land area	9,712.37m <sup>2</sup>
Floor area	6,891.87m
Structure	S 3F
Occupancy rate (number of tenants	100%(1)
Completion	October 2008

### **Hotel Sunroute Niigata**



<b>2,108</b> million yen	Address	
Appraisal NOI yield	Land area	1
<b>6.4</b> %	Floor area	8
Shrano River  Nijigata City Chuo-ku  Lovels Bandai	Structure	S
Bandai City Bill BOARD • Reinbow Tower  *!seam  Hotel Sunroute Nijgata  **Till Sunroute Nijgata**	Number of rooms	2
CoCoLo Snin alsu Line	Occupancy rate (number of tenants)	1
Edillo Line PLAKA1	0	Γ.

Address	1-11-25, Higashi-Odori, Chuo-ku, Niigata, Niigata
Land area	1,402.51m
Floor area	8,255.81m <sup>2</sup>
Structure	S/SRC/RC B1F/14F
Number of rooms	231
Occupancy rate (number of tenants)	100.0%(2)
Completion	August 1992

#### **Daiwa Roynet Hotel Akita**



Appraisa	I NOI	yield
	5	<b>.8</b> %
Akita City	民	Ou what
		N// )48
	Resea Brain and Bloo Kubota-jo Cas	rch Institute for d Vessels-Akita
Alde City Hall	Brain and Bloc Kubota-jo Cas	d Vessels-Akita
Alde City Hall	Brain and Bloc Kubota-jo Cas Odori Ban	d Vessels-Akita atle Ruins • k of Japan
Akita City Hall Sanne	Brain and Bloc Kubota-jo Cas Odori Ban	d Vessels-Akita

**Acquisition Price** 

Address	2-2-41, Omachi, Akita, Akita
Land area	1,540.15m
Floor area	7,439.36m
Structure	S 14F
Number of rooms	221
Occupancy rate (number of tenants)	100%(1)
Completion	June 2006

### **Super Hotel Sendai/Hirose-dori**



**1,280** million yen Appraisal NOI yield **5.9**%

	Hotel
Address	2-9-23, Chuo, Aoba-ku, Sendai, Miyagi
Land area	549.10m²
Floor area	3,251.77m <sup>2</sup>
Structure	RC 10F
Number of rooms	180
Occupancy rate (number of tenants)	100%(1)
Completion	January 2007

### Details of Each Property (Core Assets)(4/4)

### Super Hotel Osaka/Tennoji



**Acquisition Price** 

**1,260** million yen

Appraisal NOI yield

**5.4**%

A A TIN	inba Grand Kaget	Subway Sennichimae Lin Kintetsu Osaka Line
Namba Sta. JR Namba Sta.	Hanshin E. Route 1 Lo Subway Sak	Osaka City Tennoji-ku
Manka way Yotsubasi	Apressway oop Route kaisuji Line	Shitennoji-mae Yuhigaoka Sta.
ash Line	Tennoji Zo	Osaka/Tennoji S
	Kansai Line Subway Midosui Line eno Q's Town•	Tennoji Sta.

Address	2-3-3, Osaka, Tennoji-ku Osaka, Osaka	
Land area	490.65m	
Floor area	2,486.39m	
Structure	RC 9F	
Number of rooms	124	
Occupancy rate (number of tenants)	100%(1)	
Completion	January 2004	

### **Super Hotel Saitama/Omiya**



**Acquisition Price** 

**1,123** million yen

Appraisal NOI yield

**5.4**%

BW Shuttle	Tokoji Temple
Omiya-ku JACK Omiya ●	-Takashimaya
Omiya Sonic City •	Omiya-ku Office
OMIYA JP BUILDING SOGO	Saitama City Omiya-ku
Super Hotel Saitama/Omiya	Omiya High Schoo
Super Hotel Saitama/Omiya Mercopolita Mercopolita Sailonae-in hosen	Saitama Super Arena
	Saitamashintoshin Sta.

Address	1-12-6, Sakuragi-cho, Omiya-ku, Saitama, Saitama	
Land area	597.25m	
Floor area	2,946.55m <sup>2</sup>	
Structure	RC 10F	
Number of rooms	157	
Occupancy rate (number of tenants)	100%(1)	
Completion	July 2006	

### Super Hotel Kyoto/Karasumagojo



**1,030** million yen

Appraisal NOI yield

**5.4**%



Address	396-3, Osaka-cho, Gojo- sagaru, Karasuma-dori, Shimogyo-ku, Kyoto, Kyoto	
Land area	337.23m	
Floor area	2,144.02m <sup>2</sup>	
Structure	RC 10F	
Number of rooms	108	
Occupancy rate (number of tenants)	100%(1)	
Completion	January 2004	

Hotel

### **Comfort Hotel Shin-Yamaguchi**



**Acquisition Price** 

902<sub>million yen</sub>

Appraisal NOI yield

**5.7**%



	·		
Address	1255-1, Shimogou, Ogori, Yamaguchi, Yamaguchi		
Land area	754.06m²		
Floor area	2,999.01m		
Structure	S 8F		
Number of rooms	139		
Occupancy rate (number of tenants)	100%(1)		
Completion	August 2007		

## Details of Each Property (Growth Assets)

#### Mi-Nara





**Acquisition Price** 

**4,944** million yen

Appraisal NOI yield

9.0%



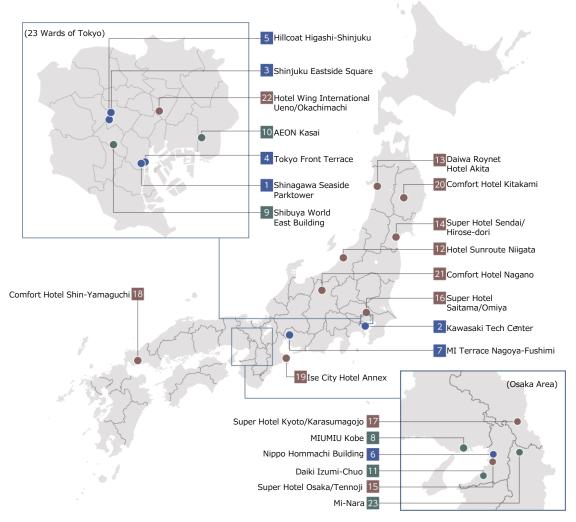
Address	3-11-3-1, Nijo-Oji-Minami, Nara-shi, Nara	
Land area	53,214.66m <sup>2</sup>	
Floor area	① 72,944.41㎡ (Department store) ② 4,543.32㎡ (Parking space)	
Structure	① SRC 7F ② S 3F	
Occupancy rate (number of tenants	100%(1) <sup>(Note)</sup>	
Completion	① September 1989 ② June 2003	

## Portfolio PML / Average Property Age (As of April 30, 2018)

Portfolio PML(Note 1)

In the state of the state of

2.6%



Note 1: Figures above are as of end of April 2018 and do not include figures for "MI Terrace Nagoya-Fushimi" and "Hotel Wing International Select Ueno/Okachimachi.

Note 2: The figure is compiled by the Asset Management Company based on available disclosure materials of each REITs and may not be accurate. Note 3: Average property age is weighted averages based on acquisition price.

### Average property age(Note 3)

**21.5** years

Name	Acquisition Price (million yen)	Property age (year)	Service Life (year)
Shinagawa Seaside Parktower	20,288	15.6	67
Kawasaki Tech Center	23,182	30.3	65
Shinjuku East Side Square	10,000	6.1	68
Tokyo Front Terrace	10,592	25.9	67
Hillcoat Higashi-Shinjuku	3,900	30.9	60
Nippo Hommachi Building	1,465	27.7	65
MIUMIU Kobe	6,700	1.0	65
Shibuya World East Building	3,200	33.6	67
AEON Kasai	9,420	35.5	60
Daiki Izumi-Chuo	3,000	9.6	65
Hotel Sunroute Niigata	2,108	25.8	65
Daiwa Roynet Hotel Akita	2,042	11.9	60
Super Hotel Sendai/Hirose-dori	1,280	11.3	50
Super Hotel Osaka/Tennoji	1,260	14.3	60
Super Hotel Saitama/Omiya	1,123	10.8	60
Super Hotel Kyoto/Karasumagojo	1,030	14.3	60
Comfort Hotel shin-Yamaguchi	902	10.8	65
Ise City Hotel Annex	1,800	26.5	65
Comfort Hotel Kitakami	820	9.3	65
Comfort Hotel Nagano	580	25.7	65
Mi-Nara	4,944	28.7	65

### Disclaimer

Monetary amounts are rounded down to millions or thousands of yen.

Percentage figures are rounded off to the first decimal place.

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