Real Estate Investment Trust:

**MIRAI** Corporation

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(Securities Code: 3476)

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# Notice Concerning Performance of Variable Rent Assets (Hotels) (August 2024)

MIRAI Corporation (hereinafter "MIRAI") announces its monthly performance of hotels with variable rent for August 2024 as below.

MIRAI will continue to disclose monthly performance of assets from which it receives variable rent or income and whose lessees have agreed to such disclosures.

(Note) Hotels with variable rent refers to those assets whose variable rent contribution was more than 20% of total rent revenue during the most recent fiscal period. Classification is based on the actual rent revenue prior to the acquisition for the period corresponding to the most recent fiscal period for newly acquired assets, and the assumptions made at the time the agreement was signed for assets that have undergone changes in lease agreements (including tenant changes).

### 1. Performance

Property/Item		August 2024	Compared with last year	(Reference) Compared with 2019	Total/Average for the fiscal period ending October 2024	Compared with last year	(Reference) Compared with 2019
5 Smile Hotels	Occupancy rate (Note 3)	81%	_	_	75%	_	-
	ADR (Note 4)	8,111 yen	_	_	7,798 yen	_	_
	RevPAR (Note 5)	6,592 yen	_	_	5,829 yen	-	-
	Sales (Note 6)	160 M yen	_	_	561 M yen	_	_
(reference) 3 Smile Hotels (Note 2)	Occupancy rate	85%	139%	92%	77%	97%	83%
	ADR	8,632 yen	106%	98%	8,277 yen	121%	106%
	RevPAR	7,339 yen	148%	94%	6,373 yen	117%	89%
	Sales	121 M yen	149%	87%	419 M yen	123%	83%

<sup>(</sup>Note 1) MIRAI does not guarantee the accuracy and completeness of the figures above as it has not taken due process such as audit. Further, the figures above may differ from the figures disclosed in the materials such as securities report to be filed in the future.

<sup>(</sup>Note 2) Of the five properties, "Smile Hotel Osaka Tennoji" and "Smile Hotel Kyoto Karasumagojo" started operation as variable rent assets on March 20, 2024, and there are no operation results for the same month of the previous year or the same period last year. Therefore, the results of only three properties excluding these two properties are shown for reference.

<sup>(</sup>Note 3) Occupancy rate: The number of guest rooms sold during the period is divided by the number of guest rooms available during the same period. It is rounded down to the first decimal place.

<sup>(</sup>Note 4) ADR (Average Daily Rate): Total revenue from guest room sales of certain period (excluding service charges) is divided by the total number

of guest rooms sold during the same period. It is rounded down to the first decimal place.

(Note 5) RevPAR (Revenue Per Available Room): Total revenue from guest room sales of certain period (excluding service charges) is divided by the total number of available guest rooms during the period. It is rounded down to the first decimal place.

(Note 6) Sales are rounded down to millions of yen.

#### 2. Performance by asset

Property/Item		August 2024	Compared with last year	(Reference) Compared with 2019	Total/Average for the fiscal period ending October 2024	Compared with last year	(Reference) Compared with 2019
Smile Hotel Osaka Tennoji	Occupancy rate	67%	-	_	62%	-	-
	ADR	6,937 yen	_	_	6,503 yen	_	_
	RevPAR	4,647 yen	_	_	4,059 yen	_	_
	Sales	19 M yen	_	_	65 M yen	_	_
Smile Hotel	Occupancy rate	81%	-	_	79%	-	-
	ADR	6,754 yen	_	_	6,867 yen	_	_
Kyoto	RevPAR	5,455 yen	_	_	5,409 yen	_	_
Karasumagojo	Sales	19 M yen	_	_	76 M yen	_	_
	Occupancy rate	79%	203%	89%	63%	74%	65%
Smile Hotel	ADR	8,362 yen	91%	77%	7,819 yen	123%	95%
Naha City Resort	RevPAR	6,597 yen	186%	69%	4,945 yen	91%	62%
	Sales	54 M yen	185%	66%	168 M yen	107%	58%
	Occupancy rate	94%	117%	104%	95%	121%	106%
Smile Hotel	ADR	10,652 yen	119%	126%	10,432 yen	125%	112%
Hakataeki-Mae	RevPAR	10,003 yen	140%	131%	9,884 yen	152%	119%
	Sales	37 M yen	140%	130%	148 M yen	150%	117%
Smile Hotel Nagoya-Sakae	Occupancy rate	87%	107%	88%	84%	110%	90%
	ADR	7,219 yen	108%	118%	6,812 yen	104%	109%
	RevPAR	6,311 yen	116%	104%	5,738 yen	114%	99%
	Sales	28 M yen	116%	104%	103 M yen	114%	98%

(Note) MIRAI owns other assets with variable rent in addition to those listed above, however, the performances of such assets are not disclosed as the contributions of variable rent are less than 20% of the asset's total rent revenue.

### 3. Special Comment

As in the previous month, all five hotels generated variable rents due to business and summer vacation demand. With some hotels recording operating performance above the 2019 level, overall variable rents have remained in line with the earnings forecast.

(End)

# \* URL: https://3476.jp/en

This press release is the English translation of the announcement in Japanese on MIRAI's website. However, no assurance or warranties are given for the completeness or accuracy of this English translation.