Disposition of MIUMIU Kobe

- Supplementary Material for the Press Release Dated June 21, 2019 -

MIRAI Corporation

Securities Code: 3476 Asset Management Company: Mitsui Bussan & IDERA Partners Co., Ltd. http://3476.jp/en

Portfolio Strategy of Retail Assets (Core Asset)

Consideration is being made to shift the retail portfolio to assets focusing consumption of experience, centering on assets catering for service and amusement tenants, and away from assets focusing on consumption of goods.

Mixture of sale of goods and experience-based consumption

Consumption

ofon

Goods

Focusing



A further rise in real estate prices is expected due to redevelopment in the area around Miyashita Park.

MIUMIU Kobe

- A flagship store in Kansai of "MIUMIU," a sister brand of PRADA popular in Japan and overseas.
- As an important base to maintain the branding of the PRADA Group, PRADA Japan, the tenant, has a strong intention to use this property continuously.

AEON Kasai



- Develops a pioneering store strategy among AEON stores across Japan as a "G.G (Grand Generation) mall" for seniors.
- Because the population of the child-rearing generation is also increasing, reflecting the appraisal of overall easiness to live such as distance to the city center and living costs, purchase demand is expected to be stabilized for a long time.

MEGA Don Quijote Izumi-Chuo

- DCM, the previous tenant, exited, and the store was newly opened in February 2019.
- While there are many competitive stores such as food supermarkets and home centers in this area, this property differentiates itself as a discount store due to the selection of goods and business hours, and sales after the opening has secured a certain level.

The management strategy to shift the retail portfolio from assets focused on consumption of goods to assets focused on consumption of experience.

- Risk of ownership, operation and price fluctuations in the future
- Pursuit of a higher price by seizing an opportunity on the back of overheating of real estate market

Disposition of MIUMIU Kobe

- (i) Addressing the risk of ownership
- Cancellation risk after 2025
- Downward rent reversion risk at tenant turnover

(ii) Securing Disposition gain

- Disposition price of 8.5 billion yen exceeds the appraisal value of 7.3 billion yen
- Disposition gain of 1.2 billion yen is to be secured
- Focus on intrinsic high real estate values
 - A value rise as an area due to redevelopment in the surrounding area
 - A value rise as a spot due to redevelopment of assets

To select replacement target from pipeline of multiple retail assets focusing on consumption of experience.

Urban

Overview of Disposition and Impact to DPU

Increase in DPU achieved for 3 consecutive fiscal period and implementing portfolio profitability improvement measures in the medium term through disposition at above appraisal value.



Note 1: Please refer to "Notice Concerning Disposition of Real Estate Trust Beneficiary in Japan (MIUMIU Kobe)" announced today regarding notes of calculating each figure.

Note 2: The forecast is calculated based on certain assumptions as of June 21, 2019 and subject to change due to conditions such as change in rent income through tenant turnovers, acquisition and disposition of assets, and additional unit issuance. The forecast should not be construed as guarantee of DPU.

Note 3: Includes a) difference between actual lease business profit from MIUMIU Kobe for fiscal period ended April 2019 and expected profit for each fiscal period and b) increase in tax (consumption taxes unqualified for deduction) due to recognition of disposition gain.

Financial Forecasts (7th/8th FP) *Revised on June 21

Improve in forecast DPU to 1,560 yen (7th FP) and 1,570 yen (8th FP) through disposition.

		6 th FP Results (A)	7 th FP Forecasts ^(Note 1) (B)	Changes (B) – (A)	8 th FP Forecasts ^(Note 1) (C)	Changes (C) – (B)
Operating revenue	(million yen)	4,959	5,400	441	5,315	(84)
Lease business revenue	(million yen)	4,023	4,146	122	4,097	(49)
Office	(million yen)	2,048	2,113	65	2,142	28
Retail	(million yen)	864	899	35	842	(57)
Hotel	(million yen)	850	872	22	851	(20)
Industrial	(million yen)	260	260	-	260	-
Other lease business revenue	(million yen)	935	893	(42)	803	(90)
Disposition Gain	(million yen)	-	360	360	415	54
Operating expenses	(million yen)	1,446	1,611	165	1,498	(113)
NOI	(million yen)	3,513	3,427	(85)	3,402	(25)
Depreciation	(million yen)	553	563	9	573	10
General administrative expenses	(million yen)	428	514	86	517	2
Non-operating expenses	(million yen)	260	242	(19)	242	0
Net Profit	(million yen)	2,271	2,467	196	2,483	15
DPU	(yen)	1,436	1,560	124	1,570	10
Capital expenditure	(million yen)	462	293	(168)	510	216
NCF	(million yen)	3,050	3,134	83	2,891	(242)
FFO per unit	(yen)	1,786	1,688	(98)	1,670	(18)
Payout ratio	%	80.4	92.4	12.0	94.0	1.6
Number of Properties		29	29	-	29	-
Occupancy rate as of the end of fiscal period	%	99.6	99.7	0.1	99.9	0.2
Outstanding interest-bearing debts	(million yen)	74,700	74,700	-	74,700	-
LTV	%	49.0	48.9	(0.1)	48.9	
Total number of outstanding investment units (Note 2)	(unit)	1,581,640	1,581,640	-	1,581,640	-

Major Topics

7th FP (Oct. 2019)

Office										
 Expiry of free rent Escalation rent and (Shinjuku/Higashi- 		iillion yen iillion yen								
Retail										
Expiry of FR period (Izumi-Chuo) +45 million yen										
*Decrease in penalty income from previous tenant (other lease business revenue) (99) million yen										
 Replacement of te 	+20 million yen									
 Partial disposition (MIUMIU Kobe) (32) million year 										
8 th FP (Apr. 2020)										
Office										
Expiry of free rentTenant moving in	nillion yen Nillion yen									
Retail										
 Partial disposition (MIUMIU Kobe) (60) million yen 										
Hotel										
 Seasonal variation (3 Smile Hotels) (25) million yen 										
	6 th FP Results	7 th FP Forecasts	Changes	8 th FP Forecasts	Changes					
Operating expenses	1,446	1,611	165	1,498	(113)					
Outsourcing services	332	331	(1)	329	(1)					
Utilities expenses	453	502	48	428	(73)					
Taxes and dues	337	396	58	383	(12)					
Repair expenses	66	60	(5)	66	5					
Other	255	321	66	289	(31)					

Note 1: This forecast is calculated based on certain assumptions as of June 21, 2019 and subject to change due to conditions such as change in rent income thorough tenant turnovers, acquisition and disposition of assets, and additional unit issuance. The forecast should not be construed as guarantee of DPU.

Note 2: MIRAI implemented a four-for-one investment unit split with April 30, 2019 as record date. For results for the 6th fiscal period, figures after the split are stated from the comparison standpoint.

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Monetary amounts are rounded down to billions, millions or thousands of yen.

Percentage figures are rounded off to the first decimal place.

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